



OAKLAND WORKFORCE DEVELOPMENT BOARD

Thursday, February 2, 2017

8:30 a.m. – 11:00 a.m.

<u>Hearing Room 4</u> Oakland City Hall One Frank H. Ogawa Plaza

OAKLAND WORKFORCE DEVELOPMENT BOARD (OWDB) MEETING NOTICE

City Hall, 1 Frank H. Ogawa Plaza Oakland, CA

Hearing Room 4

Thursday, February 2, 2017 8:30 a.m. – 11:00 a.m.

AGENDA

I. PROCEDURAL ITEMS

- a) Call to Order and Roll Call
- b) Chair Remarks
- c) Adoption of the Agenda
- d) Approval of Minutes -ACTION

II. ACTION ITEMS

- a) Local & Regional Strategic Workforce Development Plans
- b) FY 2016/17 Mid-year Budget
- c) Performance Accountability and Results

III. INFORMATION ITEMS

a) 2017 Classroom2Careers Program

IV. EXECUTIVE DIRECTOR'S REPORT

V. PUBLIC FORUM

The public wishing to address the Board on issues shall complete a Speakers Card. Members of the public who wish to address the Board on published issues should do so at the time the agenda item is being discussed.

VI. ANNOUNCEMENTS

VII. CLOSING REMARKS

VIII. ADJOURN

ITEM I.a. Roll Call Roster

| # | Name | Thursday, February 2nd Present, Excused, Absent |
|----|----------------------------|--|
| 1 | Elena Anaya, Vice Chair | |
| 2 | John Brauer | |
| 3 | Kathleen Burris | |
| 4 | Kori Chen | |
| 5 | Rose Doss | |
| 6 | Dan Ferreira | |
| 7 | Herb Garrett, Chair | |
| 8 | Polly Guy | |
| 9 | Jonna Hensley | |
| 10 | Derreck Johnson | |
| 11 | Lisa Kershner | |
| 12 | Jowel Laguerre | |
| 13 | Darien Louie | |
| 14 | Michael McDonald | |
| 15 | Doreen Moreno | |
| 16 | Chudy Nnebe | |
| 17 | Gilbert Pete | |
| 18 | Ruben Rodriguez | |
| 19 | Brian Salem | |
| 20 | Obray Van Buren | |

ITEM I.d. Approval of Minutes Regular Board Meeting November 3, 2016

The City of Oakland Workforce Development Board convened its regular meeting on November 3, 2016 at the Oakland City Hall at One Frank H. Ogawa Plaza, Oakland, CA 94612 (Hearing Room 3).

- 1. The Board meeting was called to order by the Board Chair, Herb Garrett at 8:39 a.m.
- 2. A Board Staff Member Called the Roll. A Board quorum was met. 74% of the Board Members were present per the table below.

| Board Roll Call | Absent or Present | Approve Board Minutes | Action Item Vote #1 | Action Item Vote #2 | Action Item Vote #3 | Action Item Vote #4 |
|---------------------|-------------------------|-----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Elena Anaya, Vice | Present | Yes | Yes | Yes | Yes | Yes |
| Chair | | | | | | |
| John Brauer | Present | Yes | Yes | Yes | Yes | Yes |
| Kathleen Burris | Present | Yes | Yes | Yes | Yes | Yes |
| Kori Chen | Present | Yes | Yes | Yes | Yes | Yes |
| Rose Doss | Absent | N/A | N/A | N/A | N/A | N/A |
| Dan Ferreira | Present | Yes | Yes | Yes | Yes | Yes |
| Herb Garrett, Chair | Present | Yes | Yes | Yes | Yes | Yes |
| Polly Guy | Present | Yes | Yes | Yes | Yes | Yes |
| Jonna Hensley | Present | Yes | Yes | Yes | Yes | Yes |
| Derreck Johnson | Present | Yes | Yes | Yes | Yes | Yes |
| Lisa Kershner | Present | Yes | Yes | Yes | Yes | Yes |
| Jowel Laguerre | Present | Yes | Yes | Yes | Yes | Yes |
| Darien Louie | Present | Yes | Yes | Yes | Yes | Yes |
| Michael McDonald | Absent | N/A | N/A | N/A | N/A | N/A |
| Doreen Moreno | Absent | N/A | N/A | N/A | N/A | N/A |
| Chudy Ndebe | Present | Yes | Yes | Yes | Yes | Yes |
| Gilbert Pete | Present | Yes | Yes | Yes | Yes | Yes |
| Ruben Rodriguez | Absent | N/A | N/A | N/A | N/A | N/A |
| Brian Salem | Present | Yes | Yes | Yes | Yes | Yes |
| Obray Van Buren | Absent | N/A | N/A | N/A | N/A | N/A |
| Total Present | 15 | - | - | - | - | - |
| Yes Votes | - | 15 | 15 | 15 | 15 | 15 |
| No Votes | - | 0 | 0 | 0 | 0 | 0 |
| Abstentions | - | 0 | 0 | 0 | 0 | 0 |
| Recusals | - | 0 | 0 | 0 | 0 | 0 |

- 3. The Board Chair welcomed a new board member, Jonna Hensley, who is filling the seat previously held by Susan Hollingshead.
- 4. The Board Chair called for the adoption of the day's Agenda.
- 5. The Board Chair called a motion to approve the minutes from the last meeting. Gilbert Pete made a 1st motion, and Brian Salem made a 2nd motion. There was a unanimous vote to approve the minutes.
- 6. The Board Chair welcomed and introduced the new OWDB Executive Director, Stephen Baiter.
- 7. The Board Chair addressed the first action item: Policy and Procedures. The recommendation to the board was to approve and authorize staff to implement the four policies: Supportive Services, On-the-Job Training, Program Monitoring, and Personal Identifiable Information.
- 8. Board Staff members presented each policy.
- 9. There was one speaker card for the Personal Identifiable Information policy.
- 10. John Brauer made the 1st motion to approve the four policies. Brian Salem made the 2nd motion. There was a unanimous approval vote from the Board members. The motion carried.
- 11. The Board Chair addressed the second action item: Budget Update and Funding Appropriations; specifically the augmentation of OPIC FY 2015-2017 West Oakland Neighborhood Career Center contract of \$48,098 carryover funds. The recommendation is to authorize staff to negotiate appropriate services and performances and further consider appropriating \$17,997 in Rapid response funds to OPIC for providing services from July 1, 2016 to October 30, 2016. The board is also asked to consider appropriating \$46,774 in Rapid response funds to OPIC for providing services from November 1, 2016 to June 30, 2017. Lastly on this action item, it is requested that the Board considers authorizing the Board Chair to establish an Ad Hoc Budget Committee to determine any additional fiscal 2016-2017 funding appropriation priorities and develop recommendations to the full board.
- 12. There were no recusals.
- 13. Darien Louie made the 1st motion to approve this item. Board Chair- Herb Garrett made the 2nd motion to approve. The board voted unanimously to approve the motion. The motion carried.
- 14. A presentation of the second action item was made by Board Staff.
- 15. There were four total speaker cards for the second action item.
- 16.
- 17. The Board Vice Chair Elena Anaya made 1st motion to approve. Dan Ferriera made the 2nd motion to approve. The board voted unanimously to approve the motion. The motion carried.
- 18. The Executive Director presented the third and fourth action item: Ad Hoc Governance Committee for fiscal, local and regional planning.
- 19. There were no speaker cards for these items.

- 20. A Board Staff member presented the update on Youth UpRising's Pay-for-Performance contract progress.
- 21. A Board Staff member presented information on Local Area Performance for FY 2016-2017 and FY 2017-2018.
- 22. A Board Staff member presented information on FY 2015-2016 Adult and Dislocated Worker Preliminary Performance.
- 23. A Board Staff member presented information on FY 2015-2016 Youth Service Preliminary Performance
- 24. A Board Staff member presented information on FY 2015-2016 Training Expenditure Reporting.
- 25. Meeting was adjourned at $\underline{11:31}$ a.m.

Approval of Minutes Special Meeting-Board Retreat January 12, 2017

The City of Oakland Workforce Development Board convened in a special meeting on January 12, 2017 at the Oakland City Hall at One Frank H. Ogawa Plaza, Oakland, CA 94612 (Hearing Room 4).

- 1. The Board meeting was called to order by the Board Vice Chair, Elena Anaya at <u>9:22</u> a.m.
- 2. A Board Staff Member Called the Roll. A Board quorum was met. 65% of the Board Members were present at the meeting per the table below.
- 3. The 1st motion to approve the Agenda was made by: Jowel Lageurre. A 2nd motion to approve the Agenda was made by Chudy Nnebe. The motion carried and was approved unanimously.

| Board Roll Call | Absent or Present | Approve Agenda | |
|-------------------------|-------------------|----------------|--|
| Elena Anaya, Vice Chair | Present | Yes | |
| John Brauer | Present | Yes | |
| Kathleen Burris | Absent | N/A | |
| Kori Chen | Present | Yes | |
| Rose Doss | Absent | N/A | |
| Dan Ferreira | Absent | N/A | |
| Herb Garrett, Chair | Absent | N/A | |
| Polly Guy | Absent | N/A | |
| Jonna Hensley | Absent | N/A | |
| Derreck Johnson | Present | Yes | |
| Lisa Kershner | Present | Yes | |
| Jowel Laguerre | Present | Yes | |
| Darien Louie | Present | Yes | |
| Michael McDonald | Absent | N/A | |
| Doreen Moreno | Present | Yes | |
| Chudy Nnebe | Present | Yes | |
| Gilbert Pete | Present | Yes | |
| Ruben Rodriguez | Present | Yes | |
| Brian Salem | Present | Yes | |
| Obray Van Buren | Present | Yes | |
| Total Present | 13 | - | |
| Yes Votes | - | 13 | |
| No Votes | - | 0 | |
| Abstentions | | 0 | |
| Recusals | - | 0 | |

4. There were no speaker cards presented for the special meeting.

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CHECK IN-ACTIVITY: "What would you like to see WDB accomplish in the next year?" "How will you contribute to that effort?"

- Board incorporate more focus on hospitality
- Hold funded orgs more accountable*
- Consistently use data to drive strategies*
- o Get HS educators into workplace to understand opportunities for transference
- Connect the dots for youth _guaranteed work
- Create broader vision of workforce development in Oakland
- More short-term employment opportunities
- Increased partnerships with community colleges
- Promote high road strategies (pathway & partners)
- Career access for those with a CJ history
- o Increased employer engagement: build awareness of opportunities for biz support
- Continue biz engagement: tailor approach
- o Promote training & employment access for those with disabilities
- Empowerment services to lift people out of unemployment
- o Ensure funds led to impact
- Closer alliance among schools & employers (industry, adult ed, community colleges)
- o Work more w/ internal city depts. & CBOs: align programs and services
- o Explore innovations in employment options
- o Continued engagement, investment in growing Oakland businesses
- o Take role in support performance measure M alignment
- Coordinate efforts around workforce development: links for gig work and expand to careers
- o Build community awareness of services
- o Invest services where people are_increase access
- Progressive leadership
- o Increase support for immigrant populations

Visioning Exercise & Discussion of Draft Vision & Mission statements: Review Vision/Mission Statements. What resonates? What is missing?

OWDB members were presented with the following proposed updated draft vision and mission statements for consideration and discussion as follows:

Proposed Draft OWDB Mission Statement

The Oakland Workforce Development Board mobilizes leaders from business, economic development, education, labor, community-based organizations, and public agencies to align efforts and investments that promote a vibrant business climate offering highquality opportunities for its residents to develop and enhance skills that enable them realize greater income mobility.

Mission Statement Draft – thoughts/responses to wording:

- o "Skilled Residents" (not yet!)
- Talk about what exists
- "Income Mobility" reword
- o Tasked w/funds distribution and monitoring

- o Job/employment opportunities
- o "To realize" vs. "to access
- o "Diverse" is too broad

Proposed Draft OWDB Vision Statement

The City of Oakland will enjoy a vibrant, innovative, and globally competitive economy that creates abundant opportunities for broadly shared and sustainable prosperity.

Vision Statement Draft – thoughts/responses to wording:

- o Equity
- Sustainable "property" vs security equity
- o Too Long
- More compelling, inspiring
- Income mobility
- o Convener
- Training & Education
- o Innovator
- o "Becon" or "Model City"
- o Transformative
- More targeted- who is the audience?
- Underrepresented populations

Strengths, Weaknesses, Opportunities, and Threats (SWOT)

| | STRENGTHS | | | | | |
|-------|--|------|--|--|--|--|
| BUSIN | JESS SERVICES | ADUL | T SERVICES | | | |
| | Outreach to biz owners Dedicated providers Diversity of biz sector board reps Centralization biz engagement team: connect them w/variety of services for total biz needs Working to ID single point of contact among industry partners: Present aligned effort Beginning to ID value& benefits of small biz Provide industry clear ROI: what do they get out of partnership? | | Good collaboration among service providers & educators Funding reinvested in adult education Focus on industry pathways aligned w private and public schools City general fund invest in adult services Commitment to targeting marginalized communities Leveraging non-traditional learners in workforce | | | |
| YOUT | 'H SERVICES | WOR | KFORCE SYSTEM | | | |
| 0 | Good collaboration among service | 0 | WDB diversity | | | |
| Ū | providers | 0 | WDB passion to build awareness on voting | | | |
| 0 | High quality service providers | 0 | Joining and participating on WDB is not | | | |
| 0 | City general fund invest in youth | | intimidating | | | |
| | services * | 0 | Support and leadership from mayor and | | | |
| 0 | Youth workforce contracts require | | council * | | | |
| | work experience allocation | 0 | City is investing in this work | | | |
| 0 | Moving from gen. career focus to | 0 | Increased cross-system collaboration | | | |
| | industry-themed focus (job to career | 0 | New board members w/ fresh perspective* | | | |
| | transition) | 0 | Dedicated OWDB staff* | | | |
| | | 0 | Improve engagement of city dept. | | | |
| | | | participating in workforce dev. | | | |
| | | 0 | New guidelines makes us more accountable* | | | |
| | | 0 | WDB is transparent to public* | | | |
| | | О | Commitment to priority of services to help | | | |
| | | | those w/ highest need | | | |
| | | 0 | Equitable pilot/initiative for working | | | |
| | | | w/immigrant population | | | |
| | | О | OWDB is organized & prepared | | | |
| | | | Working across sectors | | | |
| | | | - | | | |

| | WEAKNESSES | | | | |
|-------|--|------|--|--|--|
| BUSIN | NESS SERVICES | ADUL | T SERVICES | | |
| 0 | Not using data on changing business trends | 0 | Need to increase outreach to limited English | | |
| 0 | Communicating value proposition | | speakers, re-entry and disabled people | | |
| 0 | Promoting high road employer partners | 0 | Applicants are not job ready: Audit/soft and | | |
| 0 | Evaluate service providers* | | technical skills | | |
| 0 | Tight labor market | 0 | Not reaching LEP population | | |
| 0 | More employer engagement | 0 | Skill set of available workforce not matching | | |
| 0 | Assessment tool-post higher performance | | demand | | |
| | and retention | 0 | Training investment may not be properly targeted | | |
| | | 0 | Evaluation of service providers only focused | | |
| | | | on service delivery not outcome or | | |
| | | | effectiveness of strategies | | |
| | | 0 | Format of instruction has not changed | | |
| YOUT | 'H SERVICES | WORI | KFORCE SYSTEM | | |
| 0 | Look at transient youth patterns | 0 | Limited contract competition (all svc areas) | | |
| 0 | Lack of inclusion of opportunities for youth | 0 | Don't know how to access/utilize programs | | |
| | (only post-secondary) | 0 | Employer access to service providers | | |
| 0 | More soft skills development and earlier | | knowledge of career fair | | |
| | cultivation | 0 | More community outreach | | |
| 0 | Transitional youth programs. In school and | 0 | No ID of best practices in field | | |
| | out of school. How do we connect with each | 0 | Need broader range of resources | | |
| | other? | 0 | Need a portal to connect stakeholders | | |
| 0 | How we use alignment to serve young people? | | | | |
| | | | | | |

| | OPPORTUNITIES | | | | | |
|------|--|--|-------|--|--|--|
| BUSI | NESS SERVICES | ADULT SERVICES | | | | |
| 0 | Not using data on changing business trends | Inclusion of ELL and Immigrant communication | inity | | | |
| 0 | Incentivizing employers to take on interns | Job quality | | | | |
| 0 | Support business growth especially high | New workforce org | | | | |
| | road employers | • Dress for success | | | | |
| 0 | Partnership with ED | Interview skills | | | | |
| 0 | CDB6 Facilitation | Soft skills | | | | |
| 0 | Small Biz Engagement | | | | | |
| 0 | Minimum wage education training | | | | | |
| 0 | Value added workforce | | | | | |
| 0 | Communicate job initiatives to employers | | | | | |
| | | | | | | |
| YOUT | TH SERVICES | WORKFORCE SYSTEM | | | | |
| 0 | Create a pre-employment standard | • Audit: How is funding used? | | | | |
| 0 | Co-enrollment opportunities | Create greater awareness "customized | | | | |
| 0 | Paid internships: 16 years and older | outreach" | | | | |
| 0 | Mentorships available | Partnership with community college | | | | |
| 0 | Customer satisfaction | Community buy in | | | | |
| | | | | | | |
| | | | | | | |

| THREATS | | | | |
|---|---|--|--|--|
| BUSINESS SERVICES | ADULT SERVICES | | | |
| Increase in minimum wage Attack on labor More fund to prison system than services, education etc. Employer fear of government agencies Focus on profit only No social responsibility Employer fear of compromising competitiveness Incentives: process is too much Trauma | Income inequality puts strain on need for more services for marginalized communities Lack of adult services due to Berkeley Adult School Services offered outside the city Trump administration; threat of federal funding cuts, like WIOA Funding impacted by new administration | | | |
| YOUTH SERVICES | WORKFORCE SYSTEM | | | |
| Not all youth may be served Lack of prepared youth for opportunities Changes at OUSD Cuts in funding for youth employment and career awareness programing Challenges for YSP serving new/expanded population. | Economic cycles Legislation Less diverse; existing residents forced out Affordable housing Funding sustainability across systems | | | |

OWDB Strategic Plan Draft Goals & Strategies

The OWDB membership reviewed the draft Goals and Strategies for the 2017-2021 local strategic workforce development plan and went through an exercise to review, refine, and prioritize these items.

DRAFT 2017-2021 OWDB GOALS & STRATEGIES

- 1. <u>Business Services Goal</u>: Align and mobilize a distributed network of business service providers within the City of Oakland to deploy resources that support a robust local economy and business climate offering an abundance of high quality jobs.
 - a. Work with public, private, and nonprofit business and economic development entities to facilitate and expedite access to a diverse and highly skilled local talent pool.
 - b. Coordinate outreach, marketing and communications strategies among business service providers to minimize duplication of efforts and enhance community impact.
 - c. Organize and support sector-specific partnerships of business leaders and other champions to facilitate access to priority opportunities in the regional economy and labor market.
 - d. Explore and develop incentives systems, and tools that encourage Oakland-based businesses to hire local residents.
- 2. <u>Adult Services Goal</u>: Lead and support key citywide and regional innovations and partnerships that advance the economic well-being of Oakland's workers and residents.
 - a. Develop and/or strengthen programs, services, and initiatives that meet the workforce development needs of historically underserved populations who need more intensive and dedicated assistance with accessing jobs offering sustainable wages and upward mobility.
 - b. Assess, refine, and help implement services that address the workforce development needs of City Of Oakland residents, particularly in priority neighborhoods and communities.
 - c. Inform and support the implementation of career pathway opportunities and programs in Oakland that are being driven by adult education, community colleges, and other education/training partnerships.
- 3. <u>Youth Services Goal</u>: Work with public, private, and community-based organizations and partnerships to ensure all young people in Oakland are well-prepared for quality careers.
 - a. Coordinate efforts with major citywide and regional initiatives targeted toward the educational and career development of students and youth.
 - b. Strengthen and expand work-based learning opportunities for youth and young adults in the City Of Oakland, with particular emphasis on summer employment.
 - c. Pursue strategies to more effectively leverage funding and other resources that support organizations providing services to young people in the City Of Oakland.
- 4. <u>Workforce System Goal</u>: Position the Oakland Workforce Development Board to lead and support citywide and regional efforts that strengthen local and regional economic and workforce development networks.
 - a. Enhance the OWDB's organizational capacity to responsibly and transparently manage and invest resources that support workforce development priorities for its businesses and residents.

- b. Link, align, and leverage public, private, and philanthropic resources and investments to strengthen the ecosystem of public, private, and community-based organizations supporting workforce development in the City Of Oakland.
- c. Build community capacity to more effectively work together in securing and aggregating resources that support sustainable and strategic partnerships between economic development, education, and workforce development.

| Strategic Plan Prioritization (number of priority votes in parentheses) | | | | | |
|--|---|--|--|--|--|
| Business Services | Adult Services | | | | |
| Strategy A: 1 Strategy B: 4 Strategy C:1 Strategy D :7 Other Ideas: • Create easy access for employers to potential employees (7) • Help sustain businesses (including profitability) (4) • Business recognition program (1) • Increase awareness/market workforce (0) • Hold discussions to educate and understand barriers to hiring spec. populations (0) • Increase awareness/market workforce development services (show how other WDB strategies benefit business) (0) | Adult Services Strategy A: 3 Strategy B: 2 Strategy C: 0 • Create/align professional development (0) • Focus on adult, not organization (0) | | | | |
| Youth Services | Workforce System | | | | |
| Strategy A: 2 Strategy B: 7 Strategy C: 2 | Strategy A: 2 Strategy B: 11 Strategy C: 0 | | | | |
| Other Ideas: Develop sub-strategy/activity to service out of school youth (3) Target services/support to fill mid-skill/mid-wage work (1) Increase youth's awareness of career opportunities (0) Focus on career readiness mindset (0) | Other Ideas: Professional development for Board and staff, especially in priority sector (5) Simplify tools for employers vs. create resource bank (2) Pursue diversified funding avenues for WDB (1) Identify, create and communicate industry-specific certificates and requirements for priority sectors (0) | | | | |

| | to Support Goals & Strategies |
|---|---|
| Business Services | Adult Services |
| Jose Corona (Mayor's Office) | Chudy (EDD) |
| • Help to better develop the value | • I am committed to actively participate in |
| proposition for business to work | the boards goals and strategies regarding |
| with/partner/hire from OWDB | Adult services |
| Derrick Johnson (Home of Children and | |
| Waffles) | Stephen (OWDB Staff) |
| • Hire, train and prepare for career | Innovative partnerships with social |
| P. Carnes (KRA) | enterprises and businesses leading to better |
| • Continue to execute the business | jobs |
| engagement services in the Oakland | |
| community | Jowel Laguerre (Peralta) |
| • Work w/ OWDB to establish the | • Use WDCE to investigate how Peralta |
| strategies around successful business | could be of help to close the skills gaps for |
| engagement | entry employees |
| ВСНО | |
| BCHO is committed to local hiring | |
| Kori Chen (Red Bay Coffee) | |
| • Red bay coffee can commit to hiring | |
| from the various workforce development | |
| programs and report on the experience | |
| Gilbert Pete (OUSD) | |
| • Assist in coordinated outreach, | |
| marketing and communications to local | |
| businesses to minimize duplication | |
| efforts& enhance community impact | |
| Darien Louie (East Bay EDA) | |
| • Outreach to business and promote | |
| champions who successfully hired WDIA | |
| clients- who can be WOIA champs | |
| Chudy Nnebe (EDD) | |
| • Commit to active participation and | |
| engagement in the goals and strategies of | |
| the board in the following areas: | |
| -adult services | |
| -youth services -business services | |
| | |
| Participate in aggressive marketing of the board services | |
| | |
| Actively participate in building partnerships and collaboration to help | |
| foster the goals and strategies of the | |
| board in order to achieve the desired | |
| outcome | |
| ναιτομικ | |
| | |
| | |
| | |

| Board Member Commitments | to Support Goals & Strategies |
|--|--|
| Youth Services | Workforce System |
| Elena Anaya (Turner Construction) | Jose Corona (Mayor's Office) |
| • Offer to be part of an Advisory Council | • Help secure private and philanthropic |
| to youth services group | resources to leverage WIOA \$ that OWDB |
| • Hire a student through summer | receives |
| program | Help convene various city departments |
| | around a broader City of Oakland |
| Children's Hospital | vision/agenda for workforce |
| Children's Hospital Oakland funds a | Stephen (OWDB Staff) |
| CHAMPS program aimed at creating a | Professional development for board& |
| health career pathway from 10-12 | stakeholders (sectors, etc.) |
| grades. It's a 2.5 yr internship program | • Support/augment and enhance |
| • Implementer a high school program for | communication efforts to spotlight good |
| construction career connected with a 10 | work |
| year Master plan | John Brauer (California Labor Federation) |
| Cille and Data | • Exposure of resource for OWP |
| Gilbert Pete | • Engagement by labor in priority sectors, |
| Collaborate to strengthen and expand WBL opportunities for youth & young | including industry-solved skills, credentials and certificates |
| adults | Kori Chen (Red Bay Coffee) |
| auuns | • Provide feedback on the needs of small |
| Kirsten Lundgren (Urban Strategies Council) | businesses |
| • Monitoring and building capacity of | Darien Louie (East Bay EDA) |
| service providers to be more data-driven | • Give feedback on employer response to |
| and outcomes focused | current system, processes, interface w/staff |
| • Convening service providers to helping | Ruben Rodriguez |
| and understand the range of WDB- | • To work w/ service providers in |
| supported initiatives, tools and resources | informing/educating candidate's seeking |
| | employment within the public sector |
| | Lisa Kershner (Marriott) |
| | • Commit to making OWDB easy to work |
| | with, ensuring success for all stakeholders |
| | • Develop a portal online for all stakeholders |
| | to connect to each other (includes survey |
| | all stakeholders) |
| | Jowel Laguerre (Peralta CCD) |
| | • Serve as a parole for the goals of the |
| | organization |
| | David Hinojosa (EDD Regional Advisor) |
| | • Facilitate technical assistance where issues |
| | arise in this process from the state |
| | |
| | |

Closing Comments

- How do we reconcile focus on out-of-school youth with our desire to build more alignment with OUSD and community challenges? How to prioritize and/or integrate these two
- How to create stronger links between training/placement programs, employers and career technical education (CTE) programs in community colleges to build ongoing skill development and easier opportunities to return to education when ready
- Great job!
- Need PowerPoint presentation (email) in hard copy either before or at meeting

- o It's all good
- Service providers <u>need</u> to be collecting data + more outcome oriented. Would strongly encourage this as a running current/theme in the plan
- What tools can be developed? what is capacity building?

<u>ADJOURNMENT</u> This special meeting of the OWDB was adjourned by the Board Vice-Chair at 2:47pm.





To: Oakland Workforce Development Board

From: OWDB Staff

Date: February 2, 2017

Re: Local & Regional Strategic Workforce Development Plans

RECOMMENDATION:

That the Oakland Workforce Development Board (OWDB) take action as follows:

- 1) Authorize the OWDB staff to release the draft of the OWDB's 2017-2021 strategic workforce development plan (local plan) for a 30-day public comment period
- 2) Reconvene the full OWDB membership to approve a finalized version of the local plan no later than March 15, 2017, prior to the deadline for submittal of the plan to the California Workforce Development Board (CWDB).

BACKGROUND:

The Workforce Innovation Opportunity Act (WIOA) requires Local Workforce Development Boards to develop local and regional workforce plans for Program Year 2017-2021. Regional and local plans must be submitted to the California State Workforce Development Board no later than March 15, 2017.

The CWDB has developed a State Plan that specifies the manner in which American Job Centers of California (AJCCs), under the purview of local workforce boards, will continue to provide the full menu of One Stop services. In particular, the State Plan mandates a greater emphasis on treating AJCC's as an access point for education and training services for those who want and need them. In this vein, the function of local plan is to facilitate access to workforce services at the local level. Local plans and their accompanying Memoranda of Understanding (MOU) between providers in the AJCC system must provide more emphasis on coordinating and aligning program services across Workforce Innovation and Opportunity Act (WIOA) core programs to provide the best and most appropriate services relevant to the various client populations they serve.

The City Of Oakland local plan is being posted on the OWDB website and will also be available in other formats and locations during the 30-day public comment period.

East Bay Regional Planning Unit (RPU) - Aggregating Local Plans in a Regional Context

Job seekers and workers access services primarily through local service delivery efforts, principally those of WIOA partners operating in AJCCs. At the same time, these local services are provided in the context of a regional training and education structure that aligns with regional economies and labor markets.

To this end, the CWDB state plan states that each RPU must develop a regional workforce development plan and use that plan as the primary mechanism for aligning educational and training provider services with regional industry sectors.

The East Bay RPU consists of the following local workforce boards:

- Alameda County Workforce Development Board
- City of Oakland Workforce Development Board
- City of Richmond Workforce Development Board
- Workforce Development Board of Contra Costa County

In accordance with CWDB guidance and with state law requiring coordination between the K-12, Community College, and WIOA systems, the East Bay RPU partners have been actively developing the East Bay regional plan. Similar to local plans, this plan will be posted for a 30-day public comment period at <u>www.eastbayworks.org</u> and will be submitted to the CWDB in conjunction with the submittal of the City of Oakland's local plan.





ITEM-II.b. ACTION

| To: | Oakland Workforce Development Board |
|-------|-------------------------------------|
| From: | OWDB Staff |
| Date: | February 2, 2017 |

Re: FY 2016-2017 WDB Mid-Year Budget Revision

RECOMMENDATION:

That the Workforce Development Board approve the FY 2016-17 budget revision.

1. <u>BUDGET RECAP SUMMARY</u>

The FY 2016-17 Oakland Workforce Development Board budget was presented to the board for consideration on June 2, 2016.Staff presented two budget scenarios for consideration. Option 1 would require City Council to appropriate general fund for city operations/support in its mid-cycle budget for FY 2016-17. Option 2 would reduce funding to the Comprehensive center from \$1,035,867 in FY 2015-16 to \$934,955. Option 2 also included an allocation of FY 2015-16 unencumbered youth funds of \$44,405 and allocate City staff salary of \$62,456 to fund Civicorps as a sixth youth service provider.

Darien Louie made a motion to approve Option 1 and to fund Civicorps as a sixth youth service provider. Staff was also directed to request \$100,000 in general funds from City Council to align Civicorps funding with the other five youth service providers to \$209,776.

The budget allocations, would maintain the total funding level provided to contract service providers, and reduce the share of WIOA funds allocated to the City's program and administrative support costs for its role as system administrator. The percentage of total WIOA funds allocated to service providers would increase to 86 percent from 78 percent, while the City share would decrease to 14 percent from 22 percent of total WIOA funds. To compensate for this reduction in WIOA Formula funds, while maintaining adequate system administrator staffing necessary to provide contract oversight and performance monitoring, staff had recommended that the City Council approve \$346,894 as a part of the mid-cycle budget. A small portion of this subsidy totaling \$8,942 is for the Human Services ASSETS program. The balance of \$337,952 would subsidize City Workforce operations and administration. The remainder of the WIOA shortfall will be covered by the administrative support portion of other workforce grants.

Included on the following pages is the FY 2016-17 WDB budget item presented at the June 2, 2016 meeting of the Workforce Development Board.





ADDENDUM

ITEM #3 Review and Approve FY 2016-17 Budget

MEMORANDUM

To: Oakland WDB From: OWDB Staff

Date: June 2, 2016

Re: PROPOSED FY 2016-2017 WDB Budget

BUDGET SUMMARY

Federal WIOA funds are allocated annually to the City of Oakland through EDD. Although the WDB is responsible for developing and approving its budget, the City Council must also approve the budget in accordance with Oakland's City Charter. Within the City's budget, WIOA funds are received and distributed through the City's Workforce Development Division (Fund 2195) in the Economic & Workforce Development Department.

The total FY 2016-17 WIOA budget allocated to the City from EDD is \$4,152,806. Compared to last year, funding is down \$414,382, or 9.13 percent from FY 2015-16, represented in Table 1.

| Table 1: Year Over Year WIOA Allocations | | | | | | | |
|---|--|--|--|--|--|--|--|
| 2013-2014 2014-2015 2015-2016 2016-2017 | | | | | | | |
| \$4,854,996 \$4,628,338 \$4,567,188 \$4,152,806 | | | | | | | |
| WIOA Change +/- - -5% -1% -9% | | | | | | | |

The reduction in Oakland's WIOA budget was due to two factors: 1) a decrease in Oakland's overall unemployment rate and 2) the Governor's discretionary funding levels restored from 10 percent to 15 percent, which reduced all direct funding to all workforce agencies. This means that less formula funding is pushed out to the local areas and instead is available on a competitive basis through grant opportunities. WIOA's hold-harmless provisions ensure that each local area receives no less than 90 percent of their average percentage share from the two prior years in addition to current local area unemployment rates. Workforce Staff contacted EDD to understand if a re-evaluation was possible, however, since this is a set formula applicable to all agencies, no adjustments will be made.

Staff is proposing a budget for consideration of adoption by the WDB that shifts the burden of the WIOA reduction to City support functions versus contract service providers. Of the total \$414,382 WIOA budget reduction, the City is reducing its allocation from 22 percent of the FY 2015-16 WIOA funds to 14 percent of

FY 2016-17 funds. The total WIOA funds that are allocated to contracted service providers are up from 78 percent to 86 percent for FY 2016-17.

| Table 2: Redu | uction impact to | o Services (Cont | racted and Cit | y Support) |
|------------------------|-----------------------|----------------------|-----------------------|----------------------|
| | FY 2015-16 Funding | FY 2015-16 WIOA % | FY 2016-17 Funding | FY 2016-17 WIOA % |
| Contracted Services | \$3,556,501 | 78% | \$3,556,501 | 86% 1 |
| City Support | \$1,010,687 | 22% | \$596,305 | 14% |
| Total Funding | \$4,567,188 | -1% YOY | \$4,152,806 | -9% YOY |

At the time of the RFP release, the City had not been informed of their FY 2016-17 WIOA allocations. Staff estimated a potential 3 percent total reduction for the purpose of providing bidders with an estimate of how much funding may be available for services in each RFP category.

System Framework Changes

Note: This Budget Report has been updated to include three options.

The FY 2015-16 services cannot be compared on a one-to-one relationship since the previous model included only two system functions – Youth and Adult/Dislocated Worker Services. In FY 2016-17 the Workforce System framework has been redesigned to meet the requirements of WIOA, which will now include Youth, Adult/Dislocated Worker Services, Sector Access Points and Business Engagement and Services. Despite the overall 9.13 percent reduction in WIOA funding, some contracted service providers are proposed to receive increases from last year's budget, as represented in Table 3 presented as **Option 1**.

| | Table 3 (O | ption 1): System Fra | amework Fund | ing | |
|------------------------|--------------------------------|-------------------------------------|------------------------------|--|----------------------|
| | RFP Estimate of Funding | Proposed Funding Per Provider | FY 2015-16 WIOA Amount | FY 2016-17 WIOA Proposed Budget Amount | Year Over Year |
| Comprehensive | 1 Provider @ \$1,052,000 | 1 Provider @ \$1,035,867 | \$916,736 | \$1,035,867 (1 Provider) | +13% |
| Youth Services | 4 Providers @\$221,000 | 5 Providers @\$209,776 | \$1,048,883 | \$1,048,883 (5 Providers) | 0% |
| Sector Access Point | 2 Providers @\$127,500 each | 2 Providers @\$127,500 each | - | \$255,000 (2 Providers) | +100% New Service |
| Business Engagement | 1 Provider @\$275,000 | 1 Provider @\$275,000* | - | \$250,000* (fully funded at \$275,000) | +100% New Service |

*\$25,000 of the Business Engagement Services will be funded from the Career Pathways Trust Grant

In FY 2015-16 the City reduced its share of WIA funds by 29 percent from FY 2014-2015 to help off-set the reduction in WIA funding from the previous year.

Staff originally proposed budget Option 1 for consideration of adoption by the WDB that shifts a large share of the burden of the 9.13 percent WIOA reduction to City support functions versus contracted service providers.

As a result, the total funding for service providers is flat from last year while City support costs funded by WIOA are down a total of 41 percent from last year. This will require City Council to appropriate \$346,894 of General Fund for City Support costs in its Mid-cycle Budget for FY 2016-17.

| Table 4 (Option | n 1): WIOA Budget | t Year Over Year | |
|--|---------------------------|------------------------------------|--------------------------|
| | FY 2015-16 WIOA Budget | FY 2016-17 Proposed WIOA Budget | WIOA YOY Change (+/-) |
| TOTAL WIOA FUNDING | \$4,567,188 | \$4,152,806 | - 9.1% |
| Training | \$415,000 | \$620,114 | 49.4% |
| Supportive Services | \$80,000 | \$74,400 | -7.0% |
| Comprehensive | \$916,736 | \$1,035,867 | 13.0% |
| Neighborhood Centers | \$559,000 | \$0 | -100.0% |
| Industry Specific Sector Access Points | \$0 | \$255,000 | 100.0% |
| Senior Services | \$100,000 | \$100,000 | 0.0% |
| Business Services | \$233,937 | \$250,000 | 6.9% |
| EASTBAYWorks | \$60,000 | \$54,600 | -9.0% |
| Youth Services | \$1,048,883 | \$1,048,883 | 0.0% |
| Youth Summer Support | \$117,945 | \$100,000 | -15.2% |
| Direct Professional Support Services | \$25,000 | \$15,640 | -37.4% |
| Contracted Services Total | \$3,556,501 | \$3,556,501 | 0.0% |
| 0&M | \$30,000 | \$25,102 | -16.3% |
| Internal Services Fund Fees | \$17,594 | \$19,313 | 9.8% |
| City WDB Program Staff | \$813,765 | \$436,764 | -46.3% |
| City Administrative Staff | \$149,328 | \$115,126 | -22.9% |
| City Support Total | \$1,010,687 | \$596,305 | -41.0% |
| TOTAL EXPENDITURES | \$4,567,188 | \$4,152,806 | - 9.1% |

Based on discussions from the May 25, 2016 WDB meeting, a motion was passed to fund Civicorps as a sixth youth service provider and for staff to present additional options to fund their program. The following adjustments are proposed to fund Civicorps at \$209,776:

- 1) Adjust Comprehensive funding over last year from +13% to +2%, or \$1,035,867 to \$934,955.
- 2) Allocate FY 2015-16 unencumbered youth funds of \$44,408.
- 3) Allocate staff salary of \$62,456 from the FY 2015-16 budget.

Option 2

| | Table | 5 (Option 2): System | Framework F | unding | |
|------------------------|--------------------------------|-------------------------------------|------------------------------|--|----------------------|
| | RFP Estimate of Funding | Proposed Funding Per Provider | FY 2015-16 WIOA Amount | FY 2016-17 WIOA Proposed Budget Amount | Year Over Year |
| Comprehensive | 1 Provider @ \$1,052,000 | 1 Provider @ \$934,955 | \$916,736 | \$934,955 (1 Provider) | +2% |
| Youth Services | 4 Providers @\$221,000 each | 6 Providers @\$209,776 each* | \$1,048,883 | \$1,151,792 (6 providers fully funded at \$1,258,656)* | +9.8% |
| Sector Access Point | 2 Providers @\$127,500 each | 2 Providers @\$127,500 each | - | \$255,000 (2 Providers) | +100% New Service |
| Business Engagement | 1 Provider @\$275,000 | 1 Provider @\$275,000** | - | \$250,000** (fully funded at \$275,000) | +100% New Service |

* Additional funds to support a sixth youth provider, Civicorps will be funded from unencumbered FY 2015-16 Youth funds of \$44,408 and FY 2015-16 Staff salary of \$62,456 **\$25,000 of the Business Engagement Services will be funded from the Career Pathways Trust Grant

| Table 6 (Option | n 2): WIOA Budget | : Year Over Year | | |
|--|---------------------------|------------------------------------|--------------------------|--|
| | FY 2015-16 WIOA Budget | FY 2016-17 Proposed WIOA Budget | WIOA YOY Change (+/-) | |
| TOTAL WIOA FUNDING | \$4,567,188 | \$4,152,806 | - 9.1% | |
| Training | \$415,000 | \$622,111 | 49.9% | |
| Supportive Services | \$80,000 | \$74,400 | -7.0% | |
| Comprehensive | \$916,736 | \$934,955 | 2.0% | |
| Neighborhood Centers | \$559,000 | \$0 | -100.0% | |
| Industry Specific Sector Access Points | \$0 | \$255,000 | 100.0% | |
| Senior Services | \$100,000 | \$100,000 | 0.0% | |
| Business Services | \$233,937 | \$250,000 | 6.9% | |
| EASTBAYWorks | \$60,000 | \$54,600 | -9.0% | |
| Youth Services | \$1,048,883 | \$1,151,792 | 9.8% | |
| Youth Summer Support | \$117,945 | \$100,000 | -15.2% | |
| Direct Professional Support Services | \$25,000 | \$15,640 | -37.4% | |
| Contracted Services Total | \$3,556,501 | \$3,556,501 | 0.0% | |
| 0&M | \$30,000 | \$25,102 | -16.3% | |
| Internal Services Fund Fees | \$17,594 | \$19,313 | 9.8% | |
| City WDB Program Staff | \$813,765 | \$436,764 | -46.3% | |
| City Administrative Staff | \$149,328 | \$115,126 | -22.9% | |
| City Support Total | \$1,010,687 | \$596,305 | -41.0% | |
| TOTAL EXPENDITURES | \$4,567,188 | \$4,152,806 | - 9.1% | |

Service Providers

Staff has kept total service provider funding levels in both, Option 1 and 2, flat for the Board's consideration. Proposed funding levels are subject to Board consideration as well as proposed service levels, which should also be based on negotiations with service providers.

City Support Viability

The new Federal mandate will require that the workforce support staff be charged with delivering more oversight, development and delivery of reporting, as well as more facilitation as staff helps system partners navigate the new complex regulations of WIOA. The City's capacity to give service providers the quality and quantity of program and administrative support they need and deserve requires staff's best efforts. This is particularly true going into FY 2016-2017 as this year is pivotal for all workforce systems. The level of complexity of implementing this new program has increased, and includes higher expectations of accountability reporting, regional coordination with three other WIBs and increased employer engagement, especially through a newly designed sector-specific strategy for Oakland and the region.

The proposed budget shifts the burden of the WIOA reduction to City support functions versus contract service providers. A portion of the WIOA funding reduction would be absorbed by other following sources that will be used for City Program and Administrative system support staff:

| Shortfall for WIOA | -\$414,382 |
|---|----------------------------------|
| Shortfall for City admin support staff and labor bargaining agreements | -42,063 |
| Total Shortfall | -\$456,445 |
| Career Pathways Trust Funding | \$56,956 |
| Bay Area Workforce Collaborative Healthcare Bridge Program BART Grant Day Laborer Program | \$10,000 \$32,595 \$10,000 |
| City Council General Fund Support Request Total Other Sources | \$346,894 \$456,445 |

This means that adoption of this budget will necessitate a request of City Council to allocate an additional \$346,894 to fund City support costs that includes: 1) 0.38 FTE of Administrative Support from the City of Oakland's Finance and Management Agency, 2) Workforce division share of Citywide increase in staff costs due to labor bargaining agreements, 3) City Program Staff not funded by WIOA.

Item 3: FY 2016-17 Budget Discussion

Option 3 Contingency – If General Fund Not Fully Funded

If Council does not approve the additional allocation, it will require a revised WIOA budget that distributes more of the funding reduction to the contracted service providers:

City Council could approve a portion of the General Fund request. If this does happen, staff recommends that the board approve Principles to use as a Guide to create an Option 3 with adjustments made upon percentage approved.

Examples of Principles to follow if City Council does not fully fund the General Fund request:

- 1. If General Fund is not fully funded up to \$90K, reduce Training budget line by 90K without impacting Contracted Services.
- 2. If Contracted services are reduced, keep Adult and Youth funding levels no less than flat to Last Year.
- 3. Youth keep 6 Providers, even if it requires a reduction of funding per each provider

| | Range o | of Adjustments based on | General Fund | | | |
|----------------------------|---|-------------------------------------|--|--|---|--|
| LEVERS | No Changes - | If General Fund is funded | If General Fund is funded | If General Fund is funded | If General Fund is funde | |
| LEVERS | General Fund Fully Funded | at \$250K (72% of Need) | at \$200K (58% of Need) | at \$150K (43% of Need) | at 75K (22% of Need) | |
| Comprehensive | 93 4, 955 | 934,955 | 925,387 | 916,736 | 916,73 | |
| Youth | 1,151,795 | 1,151,795 | 1,140,008 | 1,111,689 | 1,048,88 | |
| Business Engagement | 275,000 | 275,000 | 272,186 | 265,424 | 260,00 | |
| Sector Access Points (SAP) | 255,000 | 255,000 | 252,390 | 246,121 | 240,00 | |
| Training | 620,114 | 523,220 | 500,000 | 500,000 | 500,00 | |
| DTAL | 3,236,864 | 3,139,970 | 3,089,970 | 3,039,970 | 2,965,6 | |
| Difference from Original | | (96,894) | (146,894) | (196,894) | (271,24 | |
| NOTES: | Same as Option 2 Youth=209,776 for 6 Providers and SAP @127,500 ea. | Impact Absorbed by Training Only | Absorb mostly in training and drop Providers 1%, Youth =\$207,811K per Provider (using FY 15-16 of\$106,864), SAP=\$126,195 ea. | Absorb mostly in training, Adult Flat to LY, drop Providers 3%, Youth =\$203,092K per Provider (using FY 15-16 of\$106,864), SAP=\$123,060 ea. | Training Absorbs most, Adult & Youth Flat to LY BES & SAP drop \$15K Youth =\$192,624 per Provider (using FY 15-10 of\$106,864) SAP@120,000 ea. | |

Option 4

Option 4 includes a reduction in staff necessary to perform the required WIOA system support function of facilitation of contracts and monitoring of performance. However, it should be recognized that the failure of the City to perform this function adequately could ultimately result in the City and the Board's inability to retain certification as a workforce development area that receives and distributes WIOA funding.

The City of Oakland staff includes both workforce program staff and administrative finance staff which equals 5.38 FTE

| Administrative Staff | |
|---------------------------|------|
| Finance Staff | 0.58 |
| Administrative Services | 0.30 |
| Program Staff | |
| Workforce Analyst (Adult) | 0.50 |
| Workforce Analyst (Youth) | 1.00 |
| Workforce Analyst | |
| (Business Engagement) | 1.00 |
| Workforce Analyst | |
| (System & Regional) | 1.00 |
| Executive Director | 1.00 |
| Sum of FTE | 5.38 |

A total FTE reduction of 2.19 will be necessary to cover the \$346,894 shortfall in the event of no general fund contribution if Option 4 is selected. Staff is not recommending Option 4, a reduction in System Administration staff would be detrimental given that staff is in the process of adopting new WIOA requirements. Oakland's designation as a Workforce Development Board is dependent upon the successful implementation of WIOA and strong service provider partnerships. In addition, the Workforce staff is fully devoted to the recertification process, which must be finalized by June 20, 2016. The WDB's strong leadership will further strengthen Oakland's regional role, which will optimize service opportunities for Oakland residents.

ITEM #3 Review and Approve FY 2016-17 Budget

Option 1

| | 2016-17 | 2016-17 | | 2016-17 | | 2016-17 | 2015-16 | 2016-17 | | |
|--|------------------|-----------------|----|----------------|----|------------|-------------|-------------|--------------|-----------------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | Total WIOA | Total WIOA | | WIOA YOY |
| | WIOA Adult | WIOA DW | ١ | WIOA RR | W | /IOA Youth | Budget | Budget | Differential | Change (+/-) |
| WIOA Allocation | \$ 1,413,381 | \$ 1,075,377 | \$ | 226,550 | \$ | 1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9.1% |
| TOTAL REVENUE | \$ 1,413,381 | \$ 1,075,377 | \$ | 226,550 | \$ | 1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9.1% |
| Training | \$ 353,345.25 | \$ 268,765 | | | | | \$415,000 | \$622,111 | \$207,111 | 49.9% |
| Supportive Services | \$ 47,198 | \$ 27,203 | | | | | \$80,000 | \$74,400 | -\$5,600 | -7.0% |
| Comprehensive | \$ 556,911.88 | \$ 478,956 | | | | | \$916,736 | \$1,035,867 | \$119,131 | 13.0% |
| Neighborhood Centers | | | | | | | \$559,000 | \$0 | -\$559,000 | -100.0% |
| Industry specific Sector Access Points | \$ 153,400 | \$ 101,600 | | | | | \$0 | \$255,000 | \$255,000 | 100.0% |
| Senior Services | \$ 100,000 | | | | | | \$100,000 | \$100,000 | \$0 | 0.0% |
| Business Services | \$ 12,183 | \$ 12,367 | \$ | 212,603 | \$ | 12,847 | \$233,937 | \$250,000 | \$16,063 | 6.9% |
| EBW | \$ 17,300 | \$ 17,300 | | | \$ | 20,000 | \$60,000 | \$54,600 | -\$5,400 | -9.0% |
| Youth Services | | | | | \$ | 1,048,883 | \$1,048,883 | \$1,048,883 | \$0 | 0.0% |
| Youth Summer Support | | | | | \$ | 100,000 | \$117,945 | \$100,000 | -\$17,945 | -15.2% |
| Direct Professional Support Services | \$ 4,340.00 | \$ 9,300 | | | \$ | 2,000 | \$25,000 | \$15,640 | -\$9,360 | -37.4% |
| Contracted Services Subtotal | \$ 1,244,678 | \$ 915,490 | \$ | 212,603 | \$ | 1,183,730 | \$3,556,501 | \$3,556,501 | \$0 | 0.0% |
| 0&M | \$ 4,059 | \$ 3,981 | | | \$ | 17,062 | \$30,000 | \$25,102 | -\$4,898 | -16.3% |
| Internal Services Fund Fees | \$ 6,593 | \$ 7,784 | \$ | 113 | \$ | 4,823 | \$17,594 | \$19,313 | \$1,719 | 9.8% |
| City WDB Program Staff | \$ 130,269 | \$ 117,382 | \$ | 13,834 | \$ | 175,279 | \$813,765 | \$436,764 | -\$377,001 | -46.3% |
| City Administrative Staff | \$ 27,782 | \$ 30,740 | | | \$ | 56,604 | \$149,328 | \$115,126 | -\$34,202 | -22.9% |
| City Support Subtotal | \$ 168,703 | \$ 159,887 | \$ | 13,947 | \$ | 253,768 | \$1,010,687 | \$596,305 | -\$414,382 | -41.0% |
| TOTAL EXPENDITURES | \$ 1,413,381 | \$ 1,075,377 | \$ | 226,550 | \$ | 1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9.1 % |

| Option 2 |
|-----------------|
|-----------------|

| | | | | | | | | WIOA |
|--|--------------|--------------|------------|--------------|--------------|-------------|--------------|---------------|
| | | | | | | | | YOY |
| | | | | | Total WIOA | Total WIOA | | Change |
| | WIOA Adult | WIOA DW | WIOA RR | WIOA Youth | Budget | Budget | Differential | (+/-) |
| WIOA Allocation | \$ 1,413,381 | \$ 1,075,377 | \$ 226,550 | \$ 1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9.1% |
| TOTAL REVENUE | \$ 1,413,381 | \$ 1,075,377 | \$ 226,550 | \$1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9 .1% |
| Training | \$ 352,348 | \$ 267,765 | | | \$415,000 | \$620,114 | \$205,114 | <u>49.4%</u> |
| Supportive Services | \$ 47,198 | \$ 27,203 | | | \$80,000 | \$74,400 | -\$5,600 | -7.0% |
| Comprehensive | \$ 485,433 | \$ 449,523 | | | \$916,736 | \$934,955 | \$18,219 | 2.0% |
| Neighborhood Centers | | | | | \$559,000 | \$0 | -\$559,000 | -100.0% |
| Industry specific Sector Access Points | \$ 153,400 | \$ 101,600 | | | \$0 | \$255,000 | \$255,000 | 100.0% |
| Senior Services | \$ 100,000 | | | | \$100,000 | \$100,000 | \$0 | 0.0% |
| Business Services | \$ 12,183 | \$ 12,367 | \$ 212,603 | \$ 12,847 | \$233,937 | \$250,000 | \$16,063 | 6.9% |
| EBW | \$ 17,300 | \$ 17,300 | | \$ 20,000 | \$60,000 | \$54,600 | -\$5,400 | -9.0% |
| Youth Services | | | | \$ 1,151,792 | \$1,048,883 | \$1,151,792 | \$102,909 | <u>9.8%</u> |
| Youth Summer Support | | | | \$ 100,000 | \$117,945 | \$100,000 | -\$17,945 | -15.2% |
| Direct Professional Support Services | \$ 4,340 | \$ 9,300 | | \$ 2,000 | \$25,000 | \$15,640 | -\$9,360 | -37.4% |
| Contracted Services Subtotal | \$ 1,172,202 | \$ 885,057 | \$ 212,603 | \$ 1,286,639 | \$ 3,556,501 | \$3,556,501 | \$0 | 0.0% |
| 0&M | \$ 4,059 | \$ 3,981 | | \$ 17,062 | \$30,000 | \$25,102 | -\$4,898 | -16.3% |
| Internal Services Fund Fees | \$ 6,593 | \$ 7,784 | \$ 113 | \$ 4,823 | \$17,594 | \$19,313 | \$1,719 | 9.8% |
| City WDB Program Staff | \$ 183,878 | \$ 139,457 | \$ 13,834 | \$ 99,595 | \$813,765 | \$436,764 | -\$377,001 | -46.3% |
| City Administrative Staff | \$ 46,649 | \$ 39,098 | | \$ 29,379 | \$149,328 | \$115,126 | -\$34,202 | -22.9% |
| City Support Subtotal | \$ 241,179 | \$ 190,320 | \$ 13,947 | \$ 150,859 | \$1,010,687 | \$596,305 | -\$414,382 | -41.0% |
| TOTAL EXPENDITURES | \$ 1,413,381 | \$ 1,075,377 | \$ 226,550 | \$1,437,498 | \$4,567,188 | \$4,152,806 | -\$414,382 | -9.1% |

FY 2014-15 versus 2015-16 WDB Budget

| Line Items | A FY 14-15 | В | с | _ | | | | | | | | |
|------------------------------|--|--|--|---|---|--|---|---|---|---|---|---|
| | FY 14-15 | | - | D | E | F | G | н | I. | J | ĸ | L |
| | ADULT | FY 15-16 ADULT | FY 14-15 DISLOCATED WORKER | FY 15-16 DISLOCATED WORKER | FY 14-15 RAPID RESPONSE | FY 15-16 RAPID RESPONSE | FY 14-15 YOUTH | FY 15-16 YOUTH | FY 14-15 TOTAL | FY 15-16 TOTAL | \$ DIFFERENTIA L | % |
| A Formula Allocations | \$1,579,174 | \$1,542,588 | \$1,195,435 | \$1,211,036 | \$250,000 | \$246,250 | \$1,603,729 | \$1,567,314 | \$4 <mark>,</mark> 628,338 | \$4,567,188 | -\$61,150 | -1% |
| rry Forward/Transfer | \$430,000 | \$0 | \$150,000 | \$0 | \$105,000 | \$0 | \$380,000 | \$0 | \$1,065,000 | \$0 | -\$1,065,000 | -100% |
| T Grant | | | \$988,217 | \$0 | | | | | \$988,217 | \$20,000 | -\$968,217 | -98% |
| Total Revenue | \$2,009,174 | \$1,542,588 | \$2,333,652 | \$1,211,036 | \$355,000 | \$246,250 | \$1,983,729 | \$1,567,314 | \$6,681,555 | \$4,587,188 | -\$2 <mark>,</mark> 094,367 | -31% |
| SETS | \$130,000 | \$100,000 | | | | | | | \$130,000 | \$100,000 | -\$30,000 | -23% |
| mprehensive Career Center | \$498,000 | \$492,334 | \$710,000 | \$424,402 | \$300,000 | \$233,937 | | | \$1,508,000 | \$1,150,673 | -\$357,327 | -24% |
| ighborhood Career Centers | \$348,000 | \$394,000 | \$87,000 | \$165,000 | | | | | \$435,000 | \$559,000 | \$124,000 | 29% |
| PIC OJT Project | | | \$175,522 | | | | | | \$175,522 | \$0 | -\$175,522 | -100% |
| ity Council OJT Project | | | \$65,400 | | | | | | \$65,400 | \$0 | -\$65,400 | -100% |
| glish Center OJT Project | | | \$67,189 | | | | | | \$67,189 | \$0 | -\$67,189 | -100% |
| o Family OJT Project | | | \$115,469 | | | | | | \$115,469 | \$0 | -\$115,469 | -100% |
| ar-Round Youth Programs | | | | | | | \$1,311,247 | \$1,048,883 | \$1,311,247 | \$1,048,883 | -\$262,364 | -20% |
| STBAY Works | \$25,000 | \$25,000 | \$25,000 | \$25,000 | | | \$10,000 | \$10,000 | \$60,000 | \$60,000 | \$0 | 0% |
| mmer Youth Program | | | | | | | \$200,000 | \$117,945 | \$200,000 | \$117,945 | -\$82,055 | -41% |
| btotal of Programs | \$1,001,000 | \$1,011,334 | \$1,245,580 | \$614,402 | \$300,000 | \$233,937 | \$1,521,247 | \$1,176,828 | \$4,067,827 | \$3,036,501 | -\$1,031,326 | -25% |
| ult/DW Training Funds | \$270,000 | \$255,000 | \$225,000 | \$160,000 | \$55,000 | | | | \$550,000 | \$415,000 | -\$135,000 | -25% |
| T Project Training | | | \$475,000 | | | | | | \$475,000 | \$0 | -\$475,000 | -100% |
| ult/DW Supportive Services | \$70,000 | \$50,750 | \$30,000 | \$29,250 | | | | | \$100,000 | \$80,000 | -\$20,000 | -20% |
| btotal Direct Client Support | \$340,000 | \$305,750 | \$730,000 | \$189,250 | \$55,000 | | | | \$1,125,000 | \$495,000 | -\$630,000 | -56% |
| otal Program Expenditure | \$1,341,000 | \$1,317,084 | \$1,975,580 | \$803,652 | \$355,000 | \$233,937 | \$1,521,247 | \$1,176,828 | \$5,192,827 | \$3,531,501 | -\$1,661,326 | -32% |
| ofessional Services | \$25,000 | \$5,000 | \$25,000 | \$10,000 | | | \$25,000 | \$10,000 | \$75,000 | \$25,000 | -\$50,000 | -67% |
| eration & Maintenance | \$15,500 | \$6,000 | \$15,500 | \$7,500 | | | \$15,500 | \$16,500 | \$46,500 | \$30,000 | | -35% |
| ernal Services Fees | \$41,000 | \$7,000 | \$45,000 | \$7,500 | | | \$35,000 | \$3,094 | | \$17,594 | \$17,594 | |
| y Personnel | \$586,674 | \$207,504 | \$317,572 | \$382,384 | | \$12,313 | \$386,982 | \$360,892 | \$1,367,228 | \$983,093 | -\$384,136 | -28% |
| btotal of City Operations | \$668,174 | | | \$407,384 | | \$12,313 | \$462,482 | \$390,486 | \$1,488,728 | \$1,055,687 | -\$433,042 | -29% |
| Total Expenditures | \$2,009,174 | | | \$1,211,036 | \$355,000 | \$246,250 | \$1,983,729 | \$1,567,314 | \$6,681,555 | \$4,587,188 | | -31% |
| '-May-15 | | | | | | | | | | | | |
| | 1) 6.33 FTE a | are charged | to the WIA p | ortion of this | budget for t | he City. | | | | | | |
| | 2) The total | cost of allow | wable admini | stration for t | he City porti | on of this bu | dget is \$287 | ,977, which i | s 6.3% of the | e FY 15-16 W | IA allocation. | |
| | 3) The rema | ining \$695,1 | 16 of staff co | osts go towar | rds allowable | e program an | d system su | port activiti | es. | | | |
| | SETS mprehensive Career Centers ighborhood Career Centers IC OJT Project ity Council OJT Project glish Center OJT Project o Family OJT Project ar-Round Youth Programs STBAY Works mmer Youth Program bototal of Programs ult/DW Training Funds T Project Training ult/DW Supportive Services bototal Direct Client Support tal Program Expenditure fessional Services eration & Maintenance ernal Services Fees y Personnel bototal of City Operations Total Expenditures -May-15 | SETS\$130,000mprehensive Career Center\$498,000ighborhood Career Centers\$348,000IC OJT Projectity Council OJT Projectglish Center OJT Projectar-Round Youth ProgramsSTBAY Works\$25,000nmer Youth Programst1,001,000ult/DW Training Funds\$270,000Forject Trainingya40,000total Direct Client Support\$340,000tal Program Expenditure\$1,341,000eration & Maintenance\$15,500ernal Services Fees\$41,000y Personnel\$586,674total of City Operations\$668,174Total Expenditures\$2,009,174-May-151) 6.33 FTE3) The rema | SETS\$130,000\$100,000mprehensive Career Center\$498,000\$492,334ighborhood Career Centers\$348,000\$394,000IC OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Projectity Council OJT Projectity Council OJT Projectish Center OJT Program\$1,001,000\$1,011,334ult/DW Training Funds\$270,000\$255,000ish Center Client Support\$340,000\$305,750ital Program Expenditure\$1,341,000\$1,317,084ifessional Services\$25,000\$5,000ital Program Expenditure\$15,500\$6,000ital Services Fees\$41,000\$7,000y Personnel\$586,674\$207,504i | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 SETS \$130,000 \$100,000 mprehensive Career Center \$498,000 \$492,334 \$710,000 ighborhood Career Centers \$348,000 \$394,000 \$87,000 IC OJT Project \$175,522 \$175,522 \$65,400 glish Center OJT Project \$667,189 \$115,469 or Family OJT Project \$115,469 \$115,469 ar-Round Youth Programs \$25,000 \$25,000 STBAY Works \$25,000 \$25,000 nmer Youth Program \$1,001,000 \$1,011,334 \$1,245,580 ult/DW Training Funds \$270,000 \$250,750 \$30,000 rotal Direct Client Support \$340,000 \$305,750 \$730,000 ult/DW Supportive Services \$70,000 \$1,317,084 \$1,975,580 fessional Services \$25,000 \$25,000 \$25,000 eration & Maintenance \$15,500 \$6,000 \$15,500 eration & Maintenance \$15,500 \$6,000 \$15,500 erat | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 SETS \$130,000 \$100,000 \$492,334 \$710,000 \$424,402 ighborhood Career Centers \$348,000 \$394,000 \$87,000 \$165,000 IC OJT Project \$175,522 \$175,522 \$175,522 ity Council OJT Project \$65,400 \$67,189 \$67,189 oF Family OJT Project \$67,189 \$25,000 \$25,000 \$25,000 ar-Round Youth Programs \$115,469 \$67,189 \$25,000 \$25,000 \$25,000 STBAY Works \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 nmer Youth Program \$1,001,000 \$1,011,334 \$1,245,580 \$614,402 ult/DW Training Funds \$270,000 \$255,000 \$225,000 \$160,000 I Project Training \$475,000 \$101,000 \$1,317,084 \$1,975,580 \$803,652 ital Program Expenditure \$1,344,000 \$1,317,084 \$1,975,580 \$803,652 fessional Services \$25,000 | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 BETS \$130,000 \$100,000 \$424,402 \$300,000 inprehensive Career Center \$498,000 \$492,334 \$710,000 \$424,402 \$300,000 ighborhood Career Centers 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\$50,750 \$330,000 \$229,250 tal Program Expenditure</td><td>Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 ETS \$130,000 \$100,000 \$492,334 \$710,000 \$424,402 \$300,000 \$233,937 </td><td>Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 \$6,681,555 ETS \$130,000 \$402,334 \$710,000 \$424,402 \$300,000 \$233,937 \$1,567,314 \$6,681,555 Dighborhood Career Center \$398,000 \$492,300 \$424,402 \$300,000 \$233,937 \$1,567,314 \$6,681,555 Dighborhood Career Centers \$348,000 \$394,000 \$475,000 \$242,402 \$300,000 \$233,937 \$1,567,314 \$6,681,555 Dighborhood Career Centers \$348,000 \$394,000 \$87,000 \$242,402 \$300,000 \$233,937 \$1,508,000 \$175,522 Dir Council OIT Project \$65,400 \$117,592 \$1,311,247 \$1,048,883 \$1,311,247 \$1,048,883 \$1,311,247 STBAY Works \$25,000 \$25,000 \$25,000 \$25,000 \$200,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$200,000 \$21,247 \$1,176,828 \$40,67,827</td><td>Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 \$6,681,555 \$4,587,188 EFTS \$130,000 \$100,000 \$304,000 \$233,937 \$1,508,000 \$100,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$510,000<</td><td>Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 \$6,681,555 \$4,587,188 -\$2,094,367 EFTS \$130,000 \$100,000 \$424,402 \$300,000 \$233,937 \$1,508,000 \$100,000 \$3124,000 \$100,000 \$124,000 \$100,000 \$124,000 \$124,000 \$100,000 \$124,000 \$124,000 \$100,000 \$124,000 \$115,469 \$115,469 \$115,469 \$1515,469 \$1515,469 \$1515,469 \$1515,469 \$1215,469 \$1215,469 \$1212,400 <t< td=""></t<></td></t<> | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 BETS \$130,000 \$100,000 \$424,402 \$300,000 \$233,937 Ighborhood Career Centers \$348,000 \$492,334 \$710,000 \$424,402 \$300,000 \$233,937 Ighborhood Career Centers \$348,000 \$87,000 \$165,000 \$233,937 Ighborhood Career Centers \$348,000 \$87,000 \$165,000 \$233,937 IC OIT Project \$175,522 \$100,000 \$100,000 \$100,000 \$200,000 \$233,937 Ity Council OIT Project \$67,189 \$100,000 \$100,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$25,000 \$233,937 Grandu Youth Programs \$1,001,000 \$1,011,334 \$1,245,580 \$614,402 \$300,000 \$233,937 STBAV Works \$270,000 \$255,000 \$225,000 \$160,000 \$55,000 \$233,937 Idt/DW Training Funds \$270,000 \$50,750 \$30,000 \$29,250 \$25,000 | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 SETS \$130,000 \$100,000 \$424,402 \$300,000 \$233,937 ighborhood Career Centers \$348,000 \$394,000 \$87,000 \$165,000 \$233,937 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Centers \$348,000 \$394,000 \$475,000 \$242,402 \$300,000 \$233,937 \$1,567,314 \$6,681,555 Dighborhood Career Centers \$348,000 \$394,000 \$87,000 \$242,402 \$300,000 \$233,937 \$1,508,000 \$175,522 Dir Council OIT Project \$65,400 \$117,592 \$1,311,247 \$1,048,883 \$1,311,247 \$1,048,883 \$1,311,247 STBAY Works \$25,000 \$25,000 \$25,000 \$25,000 \$200,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$200,000 \$21,247 \$1,176,828 \$40,67,827 | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 \$6,681,555 \$4,587,188 EFTS \$130,000 \$100,000 \$304,000 \$233,937 \$1,508,000 \$100,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$500,000 \$510,000 \$510,000< | Total Revenue \$2,009,174 \$1,542,588 \$2,333,652 \$1,211,036 \$355,000 \$246,250 \$1,983,729 \$1,567,314 \$6,681,555 \$4,587,188 -\$2,094,367 EFTS \$130,000 \$100,000 \$424,402 \$300,000 \$233,937 \$1,508,000 \$100,000 \$3124,000 \$100,000 \$124,000 \$100,000 \$124,000 \$124,000 \$100,000 \$124,000 \$124,000 \$100,000 \$124,000 \$115,469 \$115,469 \$115,469 \$1515,469 \$1515,469 \$1515,469 \$1515,469 \$1215,469 \$1215,469 \$1212,400 <t< td=""></t<> |

RECOMMENDATION:

Staff recommends the OWDB approve Option 2 of the FY 2016-17 budget and an approval of Option 3 as a contingency if City Council does not fully fund the General Fund support request.

SUGGESTED MOTION:

Approve the FY 2016-17 OWBD budget Option 2 and Option 3 as a contingency if City Council does not fully fund the General Fund support request.

2. REVISED FY 2016-17 WDB BUDGET

This memorandum presents the revisions to the FY 2016-17 WDB budget. It is the adjusted budget based upon the actual amounts of the grants received and amendments to contracted services.

City Council General Fund Subsidy

The Council approved \$1,059,984 in one-time funding for the workforce system, of which \$709,916 has been allocated to service providers. Table 1 represents the allocations to service providers approved by City Council.

| Table 1: City Council Allocated General Fund Subsidy | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | One-Time Additions: | Provider | Total Midcycle Budget Amendments to Providers: | | | | | |
| 1 | Supplemental Youth Program Provider | Civicorps (supplemented by non-WIOA funds to support cost *) | \$103,000 | | | | | |
| 2 | One-Time Funding for Neighborhood Centers for | | | | | | | |
| 3 | Adult/Dislocated Workers | OPIC: Comprehensive Career Center for West Oakland One-Stop Career Center | \$130,000 | | | | | |
| 4 | Additional Funding for Classroom2Careers | Lao Family Community Development, Youth Employment Partnership and Youth UpRising @ approx. \$66k each | \$198,710 | | | | | |
| 5 | Day Laborer Program | Causa Justa | \$170,000 | | | | | |
| 6 | One-time funding to offset WIOA reduction | Department of Human Services ASSETS | \$8,206 | | | | | |
| TOTAI | L CONTRACTS | <u>\$709,916</u> | | | | | | |

* Additional funds of \$103,000 to support a sixth youth provider, Civicorps, Civicorps was approved to receive \$106K from WIOA budget. This amount makes them whole to match the other five youth providers.

The first allocation was already approved by the Workforce Development Board. On June 2, 2016, the Workforce Development Board (WDB), during its budget deliberations, voted to fully fund six youth providers, which would require an additional \$103,000 subsidy from the General Fund in order to fully fund the sixth provider, Civicorps.

The second allocation is for an existing provider, Unity Council that the WDB approved as a sector access point provider. City Council requested that in addition to the sector access point contract, Unity Council receive one-time funding of \$100,000 as a neighborhood one-stop center.

The third allocation is for OPIC; the City Council requested that West Oakland one-stop career center receive one-time funding for a neighborhood center.

The fourth allocation is for summer youth contracts. funds are for the Classroom2Careers program. The additional \$200,000 will increase number of students served by 80.

The fifth allocation is to fund Causa Justa and its partners to provide the day laborers workforce job referral services, access to health, legal services and other support services.

Amendment to FY 2016-17 WIOA Formula Funds

On October 27, 2016 the Department of Labor released a grant modification reflecting a .41903 percent rescission to WIOA funding. Table 2 reflects the revised total PY 2016-17 amount the City of Oakland will receive for each of the funding streams.

| Table 2: Amendment to FY 2016-17 WIOA Formula Funds | | | | | | | | |
|---|--|-------------|-----------|-------------|--|--|--|--|
| | Adult Dislocated Worker Rapid Response Youth | | | | | | | |
| Original Award | \$1,413,381 | \$1,075,377 | \$359,147 | \$1,437,498 | | | | |
| Revised Award | \$1,407,243 | \$1,070,870 | \$357,168 | \$1,437,498 | | | | |
| Change | -0.43% | -0.42% | -0.55% | 0.00% | | | | |

Rapid Response Appropriations

At the June 2, 2016 WDB meeting, staff presented a budget that included an allocation of \$226,550 Rapid Response /Layoff Aversion funds. The allocation was based on an estimated amount that reflected a reduction over the Fiscal Year 2015-2016 allocation. Oakland received a total allocation of \$359,147. This total was \$132,597 greater than the estimated amount previously approved in the WDB budget. The WDB at is August 4, 2016 meeting approved and accepted the additional Rapid Response funds of \$132,597.

At its October 25, 2016 meeting, the City Council's Committee of Economic Development (CED) members received an oral informational report on workforce system Rapid Response and Layoff Aversion services. In addition to receiving an oral update from staff about this matter, the CED committee heard public comment from the Oakland Private Industry Council (OPIC) about its need for additional financial resources to support its role.

At the November 3, 2016 WDB meeting the board appropriated \$17,997 in Rapid Response funds to the OPIC for the purposes of supporting their role in the provision of Rapid Response services from July 1, 2016 through October 31, 2016 and \$46,774 for the purposes of supporting their role in the provision of Rapid Response services for the balance of FY 2016-2017 from November 1, 2016 through June 30, 2017.

FY 2014-15 and FY 2015-16 Carry-forward

At the close of last fiscal year, staff estimated \$1,070,341 in WIOA carry forward balances. \$153,785 remains unallocated and is available for discussion and recommendation.

Other Grant Revenue

The WIOA funding reduction for City operations has been partially absorbed by \$109,551 from other sources. A portion of the other grant sources are unallocated and are available for discussion and recommendation.

| Table 3: Partial funding for City Operations | | | | | | | |
|--|------------------|--|--|--|--|--|--|
| Career Pathways Trust Funding | \$56,956 | | | | | | |
| Bay Area Workforce Collaborative Healthcare Bridge Program | \$10,000 | | | | | | |
| BART Grant | \$32,595 | | | | | | |
| Day Laborer Program | \$ <u>10,000</u> | | | | | | |
| Total Other Grant | \$109,551 | | | | | | |
| Revenue | | | | | | | |

DRAFT Revised FY 2016-17 WDB Budget

| Α | В | | С | D | E | F | G | н | 1 | J | К | L | м | N | 0 | P | Q | R |
|----|--|----|-----------|----------------------|-------------------|--------------|--|------------------------|------------------|--------------|---------------------------------|-------------|--------------|---------------------------------|----------------------------------|--|-----------------------------|--------------|
| | | | | | | WIOA | | | | OTHER GRANTS | | | | | | | | |
| | REVENUES | | dult | Dislocated Worker | Rapid Response | Youth | WIOA 25% Customer Centered Design | Slingshot Initative | WIOA Subtotal | СРТ | Bay Area Workforce Collab | BART Grant | General Fund | Oakland Housing Authority | Miscellaneous Summer Funds | Oakland Reuse Auth Lease and Utility | Other Grants Subtotal | Grand Total |
| 1 | FY 2014-15 Revenue/Award | \$ | 36,479 | | | \$ 97,476 | | | \$ 145,980 | | | | | | | | \$ - | \$ 145,980 |
| 2 | FY 2015-16 Revenue/Award | \$ | 258,695 | | | \$ 456,084 | \$ 13,145 | | \$ 924,361 | \$ 225,059 | | | | | | | \$ 225,059 | \$ 1,149,420 |
| 3 | FY 2016-17 Revenue | \$ | | | | \$ 1,437,498 | | \$ 60,000 | | | \$ 10,000 | · · · · · · | \$ 1,059,894 | | · · · · · · | · · · · · | \$ 1,935,353 | \$ 6,268,132 |
| 4 | TOTAL REVENUE | \$ | 1,702,416 | \$ 1,279,333 | \$ 357,168 | \$ 1,991,058 | \$ 13,145 | \$ 60,000 | \$ 5,403,120 | \$225,059 | \$ 10,000 | \$ 32,595 | \$1,059,894 | \$ 450,000 | \$ 26,728 | \$ 356,136 | \$ 2,160,412 | \$ 7,563,532 |
| 5 | EXPENDITURES SERVICE PROVIDER CONTRACTS Youth Services | | | | | | | | | | | | | | | | | s - |
| 7 | Bay Area Comm Resources | | | | | \$ 209,776 | | | \$ 209,776 | | | | | | | | \$ | \$ 209,776 |
| | Civicorps | | | | | \$ 106,864 | | | \$ 106,864 | | | | \$ 103.000 | | | | \$ 103.000 | \$ 209,864 |
| _ | Lao Family | | | | | \$ 299,305 | | | \$ 299,305 | | | | • | \$ 150,930 | | | \$ 216.870 | \$ 516,175 |
| | Unity Council | | | | | \$ 209,776 | | | \$ 209,776 | | | | \$ 05,510 | \$ 150,550 | | | \$ 210,070 | \$ 209,776 |
| | Youth Employment Partnership | | | | | \$ 342,612 | | | \$ 342,612 | | | | \$ 66,430 | \$ 149,175 | | | \$ 215,605 | \$ 558,217 |
| _ | Youth Radio | | | | | \$ 250,456 | | | \$ 250,456 | | | | 5 00,450 | \$ 145,175 | | | \$ 215,005 | \$ 250,456 |
| _ | Youth Uprising | | | | | \$ 245,700 | | | \$ 245,700 | | | | \$ 66,340 | \$ 149,175 | | | \$ 215,515 | \$ 461,215 |
| | Adult Services | | | | | \$ 245,700 | | | \$ 245,700 | | | | \$ 00,540 | \$ 145,175 | | | ¥ 215,515 | \$ 401,215 |
| _ | Causa Justa Day Labor | | | | | | | | s . | | | | \$ 170,000 | | | | \$ 170.000 | \$ 170,000 |
| | Dept of Human Services Senior Services | s | 100,000 | | | | | | \$ 100,000 | | | | \$ 8,206 | | | | \$ 8,206 | \$ 108,206 |
| _ | Merritt College Sector Acess Point | s | 76,700 | \$ 50,800 | | | | | \$ 127,500 | | | | • -, | | | | \$ - | \$ 127,500 |
| | OPIC Comprehensive | s | 596,607 | | \$ 64,771 | | | | \$ 1,159,795 | | | | | | | | s - | \$ 1.159.795 |
| | OPIC East Oakland Neighborhood Center | s | 16,000 | | • • • • • • • | | | | \$ 21,877 | | | | | | | | s - | \$ 21,877 |
| _ | OPIC West Oakland Neighborhood Center | s | 57,057 | | | | | | \$ 60,701 | | | | \$ 130,000 | | | | \$ 130,000 | \$ 190,701 |
| | Unity Council Neighborhood Center | s | 51,979 | | | | | | \$ 64,974 | | | | \$ 100,000 | | | | \$ 100.000 | \$ 164,974 |
| | Unity Council Sector Access Point | s | 76,700 | | | | | | \$ 127,500 | | | | | | | | s - | \$ 127,500 |
| | , West Oakland Job Resource Center (WOJRC) | | | | | | | | \$ - | | | | | | | \$ 356,136 | \$ 356,136 | \$ 356,136 |
| | Professional Services | | | | | | | | | | | | | | | | | s - |
| | KRA Business Engagement | s | 12,183 | \$ 12,367 | \$ 212,603 | \$ 12,847 | | | \$ 250,000 | \$ 25,000 | | | | | | | \$ 25,000 | \$ 275,000 |
| | OPIC EASTBAY Works Pay Agent | s | 17,300 | \$ 17,300 | | \$ 20,000 | | | \$ 54,600 | | | | | | | | \$ - | \$ 54,600 |
| 27 | Resource Dev Assoc Local Plan Facilitation | s | 4,340 | \$ 9,300 | \$ 14,360 | \$ 2,000 | | | \$ 30,000 | | | | | | | | s - | \$ 30,000 |
| 28 | Service Provider Subtotal | \$ | 1,008,865 | \$ 661,500 | \$ 291,734 | \$ 1,699,336 | s - | s - | \$ 3,661,435 | \$ 25,000 | 5 - | s - | \$ 709,916 | \$ 449,280 | s - | \$ 356,136 | \$ 1,540,332 | \$ 5,201,767 |
| 29 | DIRECT CLIENT SUPPORT | | | | | | | | | | | | | | | | | \$- |
| 30 | Adult and DW Training Services | s | 466,905 | \$ 396,504 | | | | | \$ 863,409 | | | | | | | | | \$ 863,409 |
| 31 | Adult and DW Supportive Services | s | 68,358 | \$ 46,683 | | | | | \$ 115,041 | | | | | | | | | \$ 115,041 |
| 32 | Direct Client Support Subtotal | \$ | 535,263 | \$ 443,187 | 5 - | 5 - | s - | S - | \$ 978,450 | \$ - | \$ - | \$ - | \$ - | \$ - | \$- | \$ - | \$ - | \$ 978,450 |
| 33 | CITY OPERATIONS | | | | | | | | | | | | | | | | \$ - | \$- |
| 34 | Administrative Staff | s | 27,782 | \$ 30,740 | | \$ 56,604 | | | \$ 115,126 | \$ 13,400 | | | \$ 30,287 | | | | \$ 43,687 | \$ 158,813 |
| 35 | Classrooms2Careers Coord | | | | | | | | \$ - | \$ 75,000 | | | | | | | \$ 75,000 | \$ 75,000 |
| 36 | Internal Services Fund Fees | s | 6,593 | \$ 7,784 | \$ 113 | \$ 4,823 | | | \$ 19,313 | | | | | | | | \$ - | \$ 19,313 |
| _ | Program Staff | s | 130,269 | \$ 117,379 | \$ 13,834 | \$ 175,282 | | | | | \$ 10,000 | \$ 32,595 | \$ 318,401 | | | | \$ 404,552 | \$ 841,316 |
| 38 | 0&M | \$ | 4,059 | \$ 3,981 | | \$ 17,062 | \$ 13,145 | | \$ 38,247 | \$ 12,035 | | | | | | | \$ 12,035 | \$ 50,282 |
| 39 | City Operations Subtotal | \$ | | \$ 159,884 | | | | - | \$ 609,450 | | \$ 10,000 | - | \$ 348,688 | | \$ - | \$ - | \$ 535,274 | \$ 1,144,724 |
| 40 | TOTAL EXPENDITURES | \$ | 1,712,831 | \$ 1,264,571 | \$ 305,681 | | \$ 13,145 | • | \$ 5,249,335 | \$168,991 | | • | \$1,058,604 | | | \$ 356,136 | | \$ 7,324,941 |
| 41 | Unallocated Funds | \$ | (10,415) | \$ 14,762 | \$ 51,487 | \$ 37,951 | \$ - | \$ 60,000 | \$ 153,785 | \$ 56,068 | <u>\$</u> - | <u>\$</u> - | \$ 1,290 | \$ 720 | \$ 26,728 | \$ - | \$ 84,806 | \$ 238,591 |

3. <u>2016-17 DESCRIPTION OF REVENUES</u>

| Location on Budget Worksheet | Revenue Source | Description | Total Award Amount | Authorizing Resolution |
|------------------------------------|--|---|-----------------------|--|
| Row 3; Columns C-I | Workforce Innovation and Opportunity Act (WIOA) | Federal WIOA funds are allocated by formula from the U.S. Department of Labor (DOL) to states (who use the same formula to allocate to local areas) and are designed to help job seekers access employment, education, training, and support services to succeed in the labor market and to match employers with the skilled workers they need to compete in the global economy. Some WIOA funds are also awarded through competitive and/or discretionary grant processes through the U.S. DOL and/or the California Workforce Development Board (CWDB). | \$ 4,332,779 | 86253 CMS FY 16-17 WDB Budget; adopted 6/26/16 |
| Row 3; Column J | Career Pathways Trust (CPT) | The California Department of Education (CDE) awarded multiple CPT grants to Oakland/East Bay educational entities through a competitive process to support career pathways programs. The OWDB is a subcontractor to the Peralta Community College District (PCCD) to help strengthen K-14 alignment and build scalable work-based learning infrastructure to help Oakland youth and young adults gain skills and experience to support their educational and career development. | \$ 225,059 | 84373 CMS Mayor Summer Jobs Program (MSJP); adopted 5/21/13 |
| Row 3; Column K | Bay Area Workforce Collaborative Health Care Bridge | The Bay Area Workforce Funding Collaborative (BAWFC) addresses the skills gap that leaves too many job-seekers and workers in poverty while employers are unable to meet needs for a skilled workforce. | \$ 10,000 | 84373 CMS Mayor Summer Jobs Program (MSJP); adopted 5/21/13 |

| Row 3; Column K | Bay Area Rapid Transit (BART) - U.S. Department of Transportation (DoT) Grant | BART is working in partnership with Bay Area community colleges and local workforce development boards, including the OWDB, to provide up to 100 students with the technical knowledge to pursue transit-related careers. Funds allocated to the OWDB are being used to help with recruitment and identification of appropriate candidates for these opportunities. | \$ 32,595 | 86253 CMS FY 16-17 WDB Budget; adopted 6/26/16 |
|--------------------|---|--|------------|--|
| Row 3; Column M | Day Laborer Program (part of City's GPF allocation) | The Day Laborer Program is supported by the City of Oakland General Fund and provides employment and employment-related support to improve the prospects for day laborers and help reduce the numbers of day laborers physically locating near area businesses. | \$ 180,000 | 85804 CMS FY 15-16 Causa Justa Day Labor Program; adopted 10/6/15 |
| Row 3; Column M | City of Oakland General Fund | The City of Oakland has allocated general purpose funds to help support the OWDB's operations, including staffing to coordinate major citywide initiatives, including the aforementioned Day Laborer Program and the Mayor's Classroom2Careers program, which provides a combination of year round and summer | \$ 879,894 | 86250 CMS FY 16-17 Midcycle Budget Amendment; adopted 6/21/16 |
| Row 3; Column N | Oakland Housing Authority (OHA) Reimbursable Grant | The OHA has provided the OWDB with up to \$450,000 out of its annual budget to help pay for wages for summer employment opportunities for youth who reside in OHA properties. This investment supports the larger Classrooms2Careers initiative being led by Mayor Libby Schaaf. | \$ 450,000 | 84373 CMS Mayor Summer Jobs Program (MSJP); adopted 5/21/13 |

| Row 3; Columns O | Miscellaneous Summer Youth Funds | These revenues include a variety of public, private, and philanthropic investments that primarily support the cost of wages of summer employment opportunities for disconnected Oakland youth between the ages of 16-24. | \$ 26,728 | 84373 CMS Mayor Summer Jobs Program (MSJP); adopted 5/21/13 |
|---------------------|---|---|------------|--|
| Row 3; Column P | Oakland Reuse Authority Lease and Utility Program Fund | The Oakland Reuse Authority Lease and Utility Program Fund provides support to ensure opportunities for the employment of Oakland residents and disadvantaged workers on the both the construction and operations phases of the Oakland Army Base Development Project. | \$ 356,136 | 86240 CMS FY 16-17 West Oakland Job Resource Center Fiscal Agent Contract; adopted 6/21/16 |

4. SERVICE PROVIDER CONTRACT MATRIX SUMMARY

Below is a description of all current contracts detailing services, deliverables and populations served.

| BACR | BAY AREA COMMUNITY RESOURCES |
|-----------------------|---|
| | BACR provides youth employment and training services under the Workforce Innovation and Opportunity Act to ISY and OSY |
| Services/Deliverables | residents of Oakland. |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | Low income Oakland ISY ages 16-21 and OSY ages 18-24 requiring assistance to complete an educational program or to secure and hold employment |
| | Provide sector based career readiness training in Health Care; Transportation, Distribution and Logistics; Food Production, Distribution and Entrepreneurship; and |
| | |
| | Public Service to Oakland youth attending Alternative Education or dropped out of OUSD schools. |
| сис | CIVICORPS |
| | CVC provides youth employment and training services under the Workforce Innovation and Opportunity Act to OSY residents |
| Services/Deliverables | of Oakland. |
| - | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |

| Population | Low income Oakland OSY ages 18-24 high school drop outs requiring assistance to complete an educational program or to secure and hold employment |
|------------------------|--|
| LFCD | LAO FAMILY COMMUNITY DEVELOPMENT |
| Services/Deliverables | LFCD provides youth employment and training services under the Workforce Innovation and Opportunity Act to ISY and OSY residents of Oakland. |
| Schules, Benverables | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | Oakland ISY ages 16-21 and OSY ages 18-24 requiring assistance to complete an educational program or to secure and hold employment |
| ropulation | Low income Oakland youth of color identified as ISY ages 16-21 and OSY age 18-24 engaged in the child welfare system, TANF/CalWORKS recipients, OHA residents and homeless. |
| UC | UNITY COUNCIL |
| Services/Deliverables | UC provides youth employment and training services under the Workforce Innovation and Opportunity Act to ISY and OSY residents of Oakland. |
| , | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | Low income Oakland ISY ages 16-21 and OSY ages 18-24 requiring assistance to complete an educational program or to secure and hold employment |
| ropulation | Youth of color and non-English speakers within the Fruitvale neighborhood, high crime area residents living in poverty, impacted by trauma form exposure to violence. |
| YEP | YOUTH EMPLOYMENT PARTNERSHIP |
| Services/Deliverables | YEP provides youth employment and training services under the Workforce Innovation and Opportunity Act to ISY and OSY residents of Oakland. |
| Services, Deliverables | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | Low income Oakland ISY ages 16-21 and OSY ages 18-24 requiring assistance to complete an educational program or to secure and hold employment |
| | High crime area residents living in poverty impacted by trauma or exposed to violence including youth with diagnosed and undiagnosed learning disabilities. |
| | |

| Youth Radio | YOUTH RADIO | |
|--|---|--|
| | YR provides youth employment and training services under the Workforce Innovation and Opportunity Act to OSY residents of | |
| Services/Delivera | | |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and | |
| | outcomes be reported in the State CalJOBS system. | |
| | Low income Oakland OSY ages 16-24 requiring assistance to complete an educational program or to secure and hold | |
| Population | employment | |
| | System involved/reentry, disengaged, opportunity youth and diverse student populations historically underrepresented in | |
| | both higher education and media and tech careers. | |
| Youth Uprising | YOUTH UPRISING | |
| | YU provides youth employment and training services under the Workforce Innovation and Opportunity Act to OSY residents of | |
| Services/Delivera | bles Oakland. | |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and | |
| | outcomes be reported in the State CalJOBS system. | |
| | Low income Oakland ISY ages 16-21 and OSY ages 18-24 requiring assistance to complete an educational program or to secure | |
| Population | and hold employment | |
| | Hard to reach youth at risk of involvement in gangs, foster care or the criminal justice system and non-English speaking youth | |
| | due to recent demographic changes in EO . | |
| | KRA provides business engagement and services to Oakland businesses (i.e., rapid response and layoff aversion, awareness of | |
| | WIOA services (OJT, customized/cohort training, access to talent pool, OSR, etc.), and referral to Oakland Business Services | |
| KRA | Organizations for additional services. | |
| | KRA is also responsible for managing the systems training and | |
| | supportive services dollars. | |
| | AJCC- America's Job Center of California | |
| ASSETS | ASSETS (Senior Employment Program) | |
| Services/Delive | ASSETS provides employment and training services under the Workforce Innovation and Opportunity Act to adult & dislocated | |
| rables | worker residents of Oakland. | |
| | The ASSETS program also serves the City of Oakland's Senior Population with an additional program provided by the Senior Services | |
| | of America. | |
| The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcom | | |

reported in the State CalJOBS system.

| Population | Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. ASSETS targeted population is Oakland residents that are age 55 and over. Provide sector based career readiness training in Health Care; Transportation, Distribution and Logistics; Food Production, Distribution and Entrepreneurship; and Public Service to Oakland adults & dislocated workers. |
|---------------------------|---|
| OPIC - CCC | OPIC - Comprehensive Career Center (CCC) |
| Services/Delive rables | OPIC- CCC provides employment, training, and rapid response services under the Workforce Innovation and Opportunity Act to adult & dislocated residents of Oakland. |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| | The CCC provides the most extensive of WIOA programs/services, they are also the only site to have required mandated partners on- site (such as EDD, the department of |
| | Rehabilitation and several others). |
| Population | Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. The CCC is located in Central Oakland |
| | but they serve residents citywide as mandated by all AJCC's under WIOA. Provide sector based career readiness training in Health Care; Transportation, Distribution, and Logistics; |
| | Food Production, Distribution and Entrepreneurship; and Public Services to Oakland adults & dislocated workers. |
| OPIC - EOCC | OPIC - East Oakland Neighborhood Career Center (EOCC) |
| Services/Delive rables | OPIC- EOCC provides employment and training services under the Workforce Innovation and Opportunity Act to adult & dislocated residents of Oakland. |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. The EOCC is located in East Oakland |
| | but they serve residents citywide as mandated by all AJCC's under WIOA. Provide sector based career readiness training in Health Care; Transportation, Distribution, and Logistics; |
| | Food Production, Distribution and Entrepreneurship; and Public Services to Oakland adults & dislocated workers. |
| OPIC- WOCC | OPIC - West Oakland Neighborhood Career Center (WOCC) |
| Services/Delive rables | OPIC- WOCC provides employment and training services under the Workforce Innovation and Opportunity Act to adult & dislocated residents of Oakland. |

| Population | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. The WOCC is located in West Oakland but they serve residents citywide as mandated by all AJCC's under WIOA. Provide sector based career readiness training in Health Care; Transportation, Distribution, and Logistics; Food Production, Distribution and Entrepreneurship; and Public Services to Oakland adults & dislocated workers. |
|---------------------------|---|
| Peralta | |
| Colleges | Peralta College Sector Access Point - Merritt (MSAP) |
| Services/Delive rables | MSAP provides employment and training services under the Workforce Innovation and Opportunity Act to adult & dislocated residents of Oakland. |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| | The site is smaller and more concentrated than most Career Centers. The MSAP is designed to focus on Priority Employment Sectors (listed below). |
| Population | Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. The MSAP is located on the |
| | Merritt College Campus site and services are targeted towards students, but they serve residents citywide as mandated by all AJCC's under WIOA. Provide sector based career |
| | readiness training in Health Care; Transportation, Distribution, and Logistics; Food Production, Distribution and Entrepreneurship; and Public Services to Oakland adults & dislocated |
| | workers. |
| Unity Council | Unity Council Sector Access Point - (UCSAP) |
| Services/Delive rables | UCSAP provides employment and training services under the Workforce Innovation and Opportunity Act to adult & dislocated residents of Oakland. |
| | The contract has specific performance measures consistent with the WIOA regulation and requires that activities and outcomes be reported in the State CalJOBS system. |
| Population | The site is smaller and more concentrated than most Career Centers. The UCSAP is designed to focus on Priority Employment Sectors (listed below). |
| | Oakland residents over the age of 18 requiring assistance to complete an educational/training program or to secure and hold employment. The MSAP is located in Central |

Oakland and services are targeted towards Central Oakland residents, but they serve residents citywide as mandated by all AJCC's under WIOA. Provide sector based career

readiness training in Health Care; Transportation, Distribution, and Logistics; Food Production, Distribution and Entrepreneurship; and Public Services to Oakland adults & dislocated

workers.





ITEM-II.c. ACTION

| То: | Oakland Workforce Development Board |
|-------|-------------------------------------|
| From: | OWDB Staff |
| Date: | February 2, 2017 |

Re: Performance Accountability and Results

RECOMMENDATION:

That the WDB authorize the Board Chair to establish an *Ad-Hoc* Performance Committee for the purposes of developing performance accountability policies, including provisions related to contractual/financial awards to service providers and enhancing local reporting such that the OWDB can more effectively assess the extent to which the local workforce system is meeting the needs of Oakland's population under WIOA.

BACKGROUND:

WIOA increases the accountability and reporting requirements of both the Local and State systems. This will give the Local and State Boards the ability to analyze the performance of each area on a more consistent and effective basis. Failure to meet the minimum performance measures may lead to sanctions being placed on States and Local regions. Initial sanctions for both State and Local regions include performance improvement plans and technical assistance. After two years of not meeting state performance measures, sanctions can include a reduction of 5% of the Governor's allotment. If a Local area fails to meet performance in three consecutive years the Governor has the ability to require the appointment and certification of a new local board, prohibit the use of any eligible providers or partner that is failing performance, or any other action that the Governor deems fit.

WIOA also provides for local boards to develop local performance measures to evaluate providers' effectiveness at serving the populations in the local performance area. WIOA will also eventually require performance measures on clients facing barriers to employment and performance measures for employer services.

FY 2015-16 Final WIA Performance Results

In order to meet WIA performance goals, Oakland must achieve <u>80 percent or higher</u> on at least eight of the nine performance measures. If performance is <u>below 80 percent on one or more</u> of the measures, then Oakland must complete and submit a Corrective Action and Technical Assistance Plan. In FY 2015-16 Oakland was on a corrective action for non-performance on one or more of the same performance measures from FY 2013-14 and FY 2014-15.

In partnership with EDD, staff implemented a Corrective Action Plan with two youth service provider agencies that performed below 50 percent of the goal during this period. One agency had significantly improved while the other required more intensive technical assistance and is still working toward making improvements. Overall, staff believes that the Youth Services Provider network has made significant strides in their understanding of WIA by improving service delivery, implementing strategies to improve performance measure outcomes and reporting participant data in CalJOBS. As a result, Oakland exceeded performance measures in all areas.

| | Adult Program Performance | Goal | Actual | Success I | Rate |
|----|---------------------------|----------|----------|-----------|--------------|
| 1. | Entered Employment | 60.5% | 67.0% | 110.7% | \checkmark |
| 2. | Retention Rate | 77.5% | 82.0% | 105.8% | \checkmark |
| 3. | 6 mo. Average Earnings | \$11,800 | \$12,776 | 109.7% | \checkmark |
| | | | | | |
| | DW Program Performance | Goal | Actual | Success I | Rate |
| 4. | Entered Employment | 63.5% | 76.0% | 119.7% | \checkmark |
| 5. | Retention Rate | 82.5% | 86.0% | 104.2% | \checkmark |
| 6. | 6 mo. Average Earnings | \$17,050 | \$19,486 | 114.3% | \checkmark |
| | | | | | |
| | Youth Program Performance | Goal | Actual | Success | Rate |
| 7. | Placement into Emp/Ed | 55.0% | 6 75.0% | 136.4% | \checkmark |
| 8. | Attainment | 51.5% | 6 48.0% | 93.2% | \checkmark |

| 9. | Literacy/Numeracy Gains | 40.5% | 54.0% | 113.3% | |
|----|-------------------------|-------|-------|--------|--|

 $\mathbf{\nabla}$

FY 2016-17 WIOA Performance Measures

New performance requirements are effective beginning July 1, 2016 and are outlined in the table below.

| WIA Common Measures 9 Measures | 15 Me | WIOA Measures asures (+employer measures) | What is Different? | Comments & Questions |
|-----------------------------------|---------|--|---|---|
| ADULT | | | | |
| Entered Employment Rate | REVISED | Employment Rate (Q2 post-exit) | Now Employed Q-2 after exit | Adds additional quarter lag to reporting, makes managing programs/performance more challenging |
| Employment Retention Rate | REVISED | Employment Rate (Q4 post-exit) | Now Employed Q-4 after exit | Adds additional quarter lag to reporting, makes managing programs/performance more challenging |
| Average Earnings | REVISED | Median Earnings | Median earnings Q-2 after exit only | Earnings measure will be reported 1 qtr earlier than Common Measures |
| | NEW | Credential Rate | New Measure | Will require follow-up for 1 yr after exit |
| | NEW | Measurable Skills Gain | New Measure | Real Time Measure, not exit based. How report & document skill gains toward credential or employment? |
| DISLOCATED WORKER | | | | SAME AS ADULT COMMENTS |
| Entered Employment Rate | REVISED | Employment Rate (Q2 post-exit) | Now Employed Q-2 after exit | " |
| Employment Retention Rate | REVISED | Employment Rate (Q4 post-exit) | Now Employed Q-4 after exit | н |
| Average Earnings | REVISED | Median Earnings | Median earnings Q-2 after exit only | " |
| | NEW | Credential Rate | New Measure | " |
| | NEW | Measurable Skills Gain | New Measure | " |
| үоитн | | | | New 75% of funds to O/S Youth – Now defined as ages 16-24 |
| Placement in Emp/Ed/Train | REVISED | Placement in Emp/Train/Ed (Q2 post-exit) | Now Q-2 after exit | Adds additional qtr lag in reporting |
| Literacy & Numeracy Gains | DELETED | Eliminated | | Eliminates most complex Common Measure |
| | NEW | Placement in Emp/Train/Ed (Q4 post-exit) | New Q-4 after exit | Will require follow-up for 1 yr after Exit |
| | NEW | Median Earnings | New Median earnings Q-2 after exit only | New for Youth. Will it include In-School Youth? |
| Attain Degree/Certificate | REVISED | Credential Rate | Similar Measure | Applies to all Youth not just in Ed/Training? |
| | NEW | Measurable Skills Gain | New Measure | Real Time, not exit based - see Adult comment |
| Employer Measures | | | | |
| | NEW | Employer Measure (TBD) | New At least one Employer Measure to be implemented in Year 2 | Will this apply separately to Adult, Dislocated & Youth resulting in 18 measures? |

On September 2016, the Oakland WDB's FY 2016-17 and FY 2017-18 proposed goals were submitted and approved by the California WDB. FY 2016-17 negotiated performance will not be used for performance accountability purposes but instead are being used to establish a baseline for local area performance. Local areas will have an opportunity to renegotiate PY 2017-18 in the fourth quarter of PY 2016-17, following the state's negotiation with the DOL and the approval of local and regional plans. The tables below shows FY 2016-17 negotiated performance goals.

| | Adult Program Performance | Proposed by State | Negotiated Performance |
|----|---|----------------------|---------------------------|
| 1. | Employment Rate 2nd Quarter After Exit (formerly Entered Employment) | 65.0% | 70.0% |
| 2. | Employment Rate 4th Quarter After Exit (formerly Retention Rate) | 62.5% | 66.0% |
| 3. | Median Earnings 2nd Quarter After Exit (formerly 6 mo. Average Earnings) | \$4,957 | \$5,200 |
| 4. | Credential Attainment within 4 Quarters After Exit (New) | 52.9% | 54.0% |

| | DW Program Performance | Proposed by State | Negotiated Performance |
|----|---|----------------------|---------------------------|
| 5. | Employment Rate 2nd Quarter After Exit (formerly Entered Employment) | 68.0% | 72.0% |
| 6. | Employment Rate 4th Quarter After Exit (formerly Retention Rate) | 66.5% | 70.0% |
| 7. | Median Earnings 2nd Quarter After Exit (formerly 6 mo. Average Earnings) | \$7,308 | \$7,500 |
| 8. | Credential Attainment within 4 Quarters After Exit (New) | 60.0% | 70.0% |

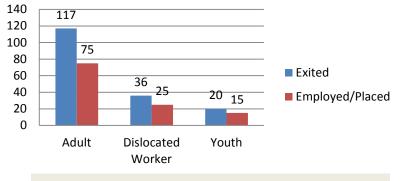
| | Youth Program Performance | Proposed by State | Negotiated Performance |
|-----|---|--|---------------------------|
| 9. | Placement into Emp/Ed 2nd Quarter After Exit (previously measured in 1st Quarter) | 62.4% | 64.0% |
| 10. | Placement into Emp/Ed 4th Quarter After Exit (New) | 64.2% | 66.0% |
| 11. | Median Earnings 2nd Quarter After Exit (New) | Baseline will be set this fiscal year | |
| 12. | Credential Attainment within 4 Quarters After Exit (formerly attainment of degree or cert) | 54.7% | 56.0% |

First Quarter (July – September) FY 2016-17 WIOA Performance

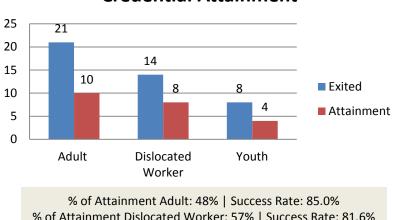
*Note: Median earnings are not yet available

Employment or Education

(2nd Quarter after Exit)

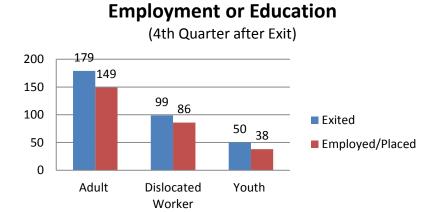


% of Employed Adult: 64% | Success Rate: 91.6% % of Employed Dislocated Worker: 69% | Success Rate: 96.5% % of Employed/Placed Youth: 75% | Success Rate: 113.6%



Credential Attainment

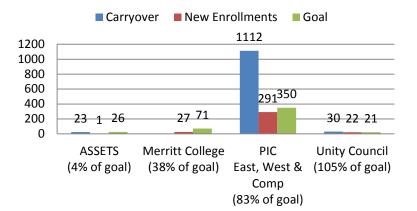
% of Attainment Dislocated Worker: 57% | Success Rate: 81.6% % of Attainment Youth: 50% | Success Rate: 86.2%



% of Employed Adult: 83% | Success Rate: 126.1% % of Employed Dislocated Worker: 87% | Success Rate: 124.1% % of Employed/Placed Youth: 76% | Success Rate: 131.0%

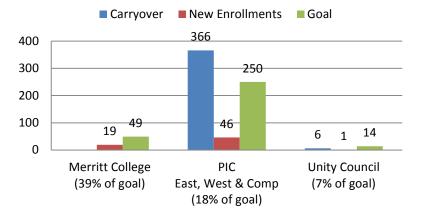
FY 2016-17 Outcomes by Provider First and Second Quarter (July – December)

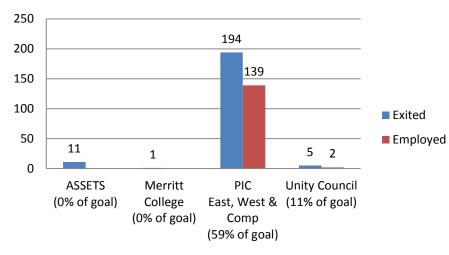
Adult Service providers are behind in meeting their goals for both Adult and Dislocated Worker outcomes. ASSETS Senior Employment Program self-reported that it has experienced some serious program changes due to a shifting of Federal CSEP funds to another program. The loss had a severe impact to customers, services, and staff. Currently, 200 seniors are waitlisted for the now defunct CSEP Program. ASSETS plans to determine WIOA Priority of Service and Eligibility from this existing waitlist and will enroll the remaining 25 contracted individuals. Merritt plans to enroll more sector focused cohorts in collaboration with Career and Technical Education programs instituted at Merritt College. OPIC CCC has been allocated one-time additional Rapid Response funds during this transition year. OPIC CCC is working collaboratively with KRA to provide direct services to Dislocated Workers. An increase in enrollments of Dislocated Workers is an expected outcome. Unity Council self-reported plans to enroll more sector focused cohorts in collaborating with Merritt College to enroll and support students in the "Bridge to Healthcare" program.



Adult Enrollments

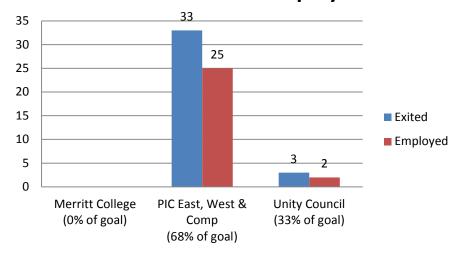
Dislocated Worker Enrollments



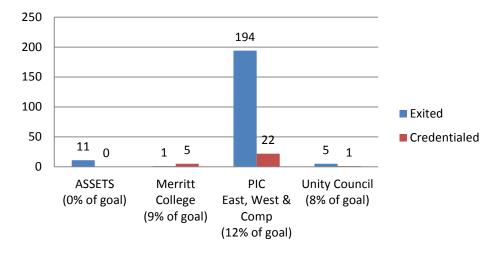


Adult Employment

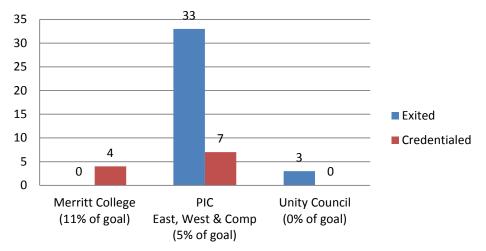
Dislocated Worker Employment



Adult Attainment



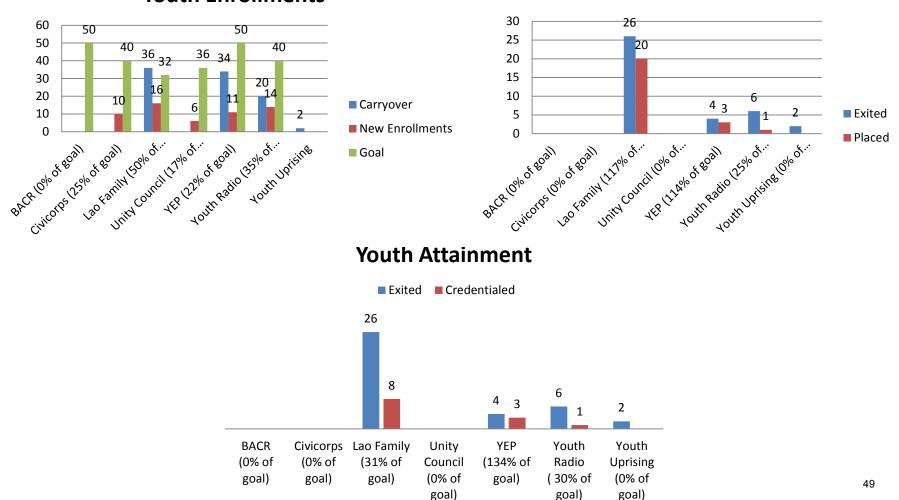
Dislocated Worker Attainment



Youth Service Provider enrollment figures do not capture the pipeline of young people who have been identified as eligible participants and are undergoing the process to be fully enrolled WIOA clients. There are new contracted providers which joined the network and experienced technical barriers to enrolling youth in the CalJOBS system due to accounts not being linked to Oakland's database and not capturing applicant data. The issues have been identified and providers have received new login accounts to resolve the issue. The system has also seen turnover of seasoned agency staff members in which OWDB staff has been assisting them with the transition of new WIOA staff. Finally, Civicorps' fully executed contract was finalized on October 19, 2016 due funding constraints. OWDB staff has met with the service provider to address low enrollments and has maintain service providers apprised of agency numbers by forwarding bimonthly CalJOBS Active Cases and Active Enrollments reports since November, 2016.

Youth Service Providers are currently providing services and have had limited closures. Agencies are still reporting on 2Q outcomes and final results are not available.

Youth Placement



Youth Enrollments



ITEM III.a. - INFORMATION



| To: | Oakland Workforce Development Board |
|-------|-------------------------------------|
| From: | Angela Muse, Program Analyst II |
| Date: | February 2, 2017 |
| Re: | 2017 Classrooms2Careers Program |

EXECUTIVE SUMMARY

This informational report focuses on the upcoming 2017 Classrooms2Careers Program as administered through contracted youth service providers of the Oakland Workforce Development Board (OWDB). This report provides information regarding the Classrooms2Careers program design, key issues and impacts, funding sources, participant selection and a variety of data elements from the 2016 program.

BACKGROUND / LEGISLATIVE HISTORY

For the past 49 years, the City of Oakland has worked in a unique partnership with Oakland businesses, non-profit agencies, and youth workforce development agencies to provide summer employment and personal development opportunities for Oakland youth. For many young people, a summer job is their first experience where they are exposed to challenges, opportunities, and lessons required for success in the world of work; the key to success oftentimes starts with a summer job experience.

The Classrooms2Careers Program is part of the Mayor's Cradle2Career Program with Classrooms2Career focusing on high school and a year-round network of employment, training, and educational enhancement through work-based learning (WBL) activities. Classrooms2Careers connects Oakland youth to an array of year-round events, support services and work-based learning experiences that includes internships and the traditional summer job. Classrooms2Career's training and WBL experiences provide youth between the ages of 16-24 with opportunities to use their summer break productively while gaining valuable career and life skills that enhance their school performance and career goals.

2016 Classrooms2Careers Summer Youth Events. The summer of 2016 was a great success for Classrooms2Careers. Our preliminary/proposed goal is to increase summer internships by at least 50% from 2016.

| AGENCY NAME | YOUTH SERVED |
|---------------------------|--------------|
| AC Transit | 7 |
| BART | 4 |
| Brothers On The Rise | 30 |
| Center for Media Change | 38 |
| City Slicker Farms | 8 |
| County IV-E | 133 |
| Civicorp | 37 |
| Dept of Human Services | 4 |
| Ella Baker Center | 5 |
| Girls Inc | 49 |
| Hack The Hood | 34 |
| Library | 11 |
| KDOL | 18 |
| MTC | 7 |
| Oakland Fire Department | 10 |
| Oakland Police Department | 2 |
| Oakland Unite | 25 |
| Oakland Zoo | 3 |
| OHA/WIOA | 299 |
| OUSD ECCO/Workability | 188 |
| OTX | 13 |
| PAL | 40 |
| Parks & Rec | 107 |
| PG&E | 2 |
| Port of Oakland | 23 |
| Rising Sun | 11 |
| Safe Passages | 20 |
| Town Kitchen | 9 |
| TOTAL | 1137 |

2016 YOUTH SUMMER JOB PLACEMENTS

In Summer 2016, youth participants worked in a variety of industries both within the City of Oakland and through our partners throughout the city. The City government industry had the highest population of students closely followed by Parks and Recreation and Administration for the summer of 2016. The chart below depicts the various industries.

| INDUSTRY | PLACEMENT # |
|-------------------|-------------|
| Administration | 57 |
| Art Collaborative | 3 |
| Childcare | 20 |

| INDUSTRY | PLACEMENT # |
|----------------------|-------------|
| City Government | 133 |
| Construction | 6 |
| Customer Service | 9 |
| Food Service | 19 |
| Healthcare | 2 |
| Maintenance | 33 |
| Not For Profit | 9 |
| Parks and Recreation | 107 |
| Performing Arts | 2 |
| Recreation/Clubs | 49 |
| Retail | 21 |
| Transportation | 2 |
| Youth Development | 12 |

| C2C SUMMER EVENTS | | |
|----------------------------|-------------------|--|
| Oakland Youth Career EXPO | February 26, 2016 | |
| Kick Off Breakfast | June 15, 2016 | |
| City Hall Interview Day | June 30, 2016 | |
| Classrooms2Career Kick-Off | July 5, 2016 | |

UPCOMING SUMMER DATES

To get Classrooms2Careers summer internship program up and running, we will begin with our annual Launch Event which will be held in March or April 2017. The purpose of the Launch Event is to engage the business community by informing them about Classrooms2Careers and our valuable summer internship, as well as to solicit pledges to assist with providing additional opportunities for youth. Additionally, we will also be honoring several employers for their commitment to Classrooms2Careers.

In an effort to begin preparation for Summer 2017, our summer internship applications for employers will be available during late winter or early spring 2017. Prior to the state of the program, we will host a Supervisor Orientation and "Speed-Dating" interview event, where employers are invited to learn in detail about our summer program, meet youth providers and have an opportunity to interview our pool of available youth for potential internship opportunities. The purpose of the Speed-Dating event is to match youth and employers who have mutual interests, i.e., the youth can gauge if the internship opportunity is within their career interests, and vice-versa, employers can determine which youth would likely be a good fit for their organization. Thus, ultimately the overall experience will be both productive and enjoyable for youth and employers.

Finally, we will host an "End of Summer" event in late summer or fall 2017. In addition to thanking employers, youth providers and youth, we intend to survey employers and youth on their experience with the summer internship. We will utilize feedback to evaluate our program and determine how we can improve it.

FUNDING

Classrooms2Careers is able to serve youth and young adults because of diverse funding sources including the Oakland Housing Authority (OHA), City Of Oakland General Fund, WIOA, and other funding through businesses, foundations and private residents. The private donations given to the program have been primarily raised through Mayor Schaaf's Office. In the past, major sponsors included OHA, Bank of America, JP Morgan Chase, AC Transit, The Clorox Company and Kaiser Permanente. The majority of the contributions were dedicated for the wages of the youth in the program. Due to the minimum wage increase from \$12.55 per hour to \$12.86 per hour on January 1, 2017, the current funding will be insufficient to maintain the number of summer opportunities offered in 2016 for 2017. As a consequence, it is important that we increase our efforts to obtain additional funding from other resources.

TARGET EMPLOYER PARTICIPATION

The OWDB realizes that employers are the lifeline of our program. Consequently, we must increase participation of employers throughout the City of Oakland. We have identified several opportunities to increase participation. Most importantly, because the OHA has been our largest funding source, we will meet and confer with OHA executives to discuss how they could be more of a resource to Classrooms2Careers.

Furthermore, to increase job opportunities, we intend to correspond with and work closely with previous employers (those who employed youth but did not receive youth interns through Classrooms2Careers) of Oakland youth to collaborate and close any gaps that may prevent more youth from obtaining summer internships.

Furthermore, the OWDB will inform more City Departments of the availability of youth interns for the summer, with a special focus on Public Works. The Oakland Chamber of Commerce has been and continues to be a valuable resource as well. Our business engagement service provider, KRA, has been and continues to solicit employers on our behalf as well.

YOUTH PROVIDERS

Youth Providers are oftentimes the first line of communication with youth, thus having a profound impact on the readiness of youth for internships. Therefore, youth providers are required to utilize job preparedness curriculum to help youth understand the real world of work and what is required to succeed. The OWDB will define standards and/or establish curriculum if necessary to ensure standardization of job readiness. We will require pre & post-evaluation of youth job readiness to help shape future job readiness curriculum, with the goal of continuing to prepare youth for the ever-evolving employment industries. Finally, Youth Providers will be required to provide the OWDB with detailed demographics (age, gender, ethnicity, zip code) of all youth served.

PARTNERSHIP WITH OAKLAND UNIFIED SCHOOL DISTRICT (OUSD)

Based on our close connection with OUSD it is important that we constantly evaluate ways in which we can improve our collaboration efforts so that we may reach more youth. Currently, the OWDB is working closely with OUSD to organize a Career and Job Fair.

Moreover, we will ask OUSD to identify students who are OHA eligible and encourage said students to apply for Classrooms2Careers summer internships. Additionally, the OWDB offers OUSD students who are not OHA eligible summer internship opportunities and thus will encourage OUSD to inform all students of our program.

For OUSD students who participate in ECCCO, and receive summer internships through Classrooms2Careers, The OWDB will identify specific Youth Providers to act as these students' employer of record. These students differ in the fact that they do not require job readiness curriculum completion because they are prepared through ECCCO. This will increase the number of youth that Youth Providers can assist. There is a possibility to partner with LaunchPath in these efforts.

OUSD is an additional source of demographic data collection because students are reqruied to provide demographic information on work permits.

YEAR-ROUND EMPLOYMENT

The OWDB is working on developing programs to offer jobs/paid internships for in-school and out-of-school youth year-round, including assistance with permanent employment after graduation for currently enrolled students, as well as youth who are out of school.

The OWDB will report on employer metrics by collecting data such as the total number of employers/worksites; employer/worksite type (public, private, nonprofit); the total number of jobs/paid internships; track employers by sector and employer geography.

The OWDB will report on youth metrics by collecting data such as demographics – age, gender, ethnicity, zip code, in school youth vs. out of school youth, as well as outcomes, i.e., enrollment in post-secondary, continuation in high school and acquisition of employment.